South Carolina Term Contract for Audio Enhancement Audio/Visual Equipment

Contract #4400026109

Encore Technology Group

| Manufacturer Part # | Product Description | MSRP | AV Discount | AV Price |
|------------------------|--|------------|----------------|------------|
| ST-XD-9025 | Includes teacher microphone, battery, and charger. | \$417.24 | 15% | \$354.65 |
| ST-XD-9026 | Includes teacher microphone, battery, and charger. | \$417.24 | 15% | \$354.65 |
| ST-XD-9061 | Includes teacher microphone, student handheld microphone, batteries, and charger. | \$806.10 | 15% | \$685.19 |
| ST-XD-9360 | Includes Mic360, teacher microphone, battery, and charger. | \$745.68 | 15% | \$633.83 |
| ST-XD-0601 | Includes XD Receiver, mounting hardware and Cat6 cable. | \$764.15 | 15% | \$649.53 |
| AM-3250 | Includes built in XD Receiver, MS-700 amplifier, Cat6 cable, and mounting hardware. | \$3,257.37 | 15% | \$2,768.76 |
| AM-3250.P | Includes built in XD Receiver, MS-700 amplifier, Cat6 cable, mounting hardware, and programming. | \$3,316.37 | 15% | \$2,818.91 |
| AM-3230 | Includes built in XD Receiver, MS-600 amplifier, Cat6 cable, and mounting hardware. | \$3,270.99 | 15% | \$2,780.34 |
| AM-3230.P | Includes built in XD Receiver, MS-600 amplifier, Cat6 cable, mounting hardware, and programming. | \$3,329.99 | 15% | \$2,830.49 |
| ST-AM-8005 | Includes MS-500 amplifier and Cat6 cable. Does not include programming. | \$2,162.29 | 15% | \$1,837.95 |
| ST-AM-8005.P | Includes MS-500 amplifier, Cat6 cable, and programming. | \$2,221.29 | 15% | \$1,888.10 |
| AM-3229 | Includes built in XD Receiver, CA-70 amplifier, power supply, and mounting hardware. | \$1,235.67 | 15% | \$1,050.32 |
| ST-AM-9001 | Includes built in XD Receiver, CA-70 amplifier, power supply, and mounting hardware. | \$476.04 | 15% | \$404.63 |
| XD-1301 | Includes BEAM. Does not include microphones, mount, and power supply. | \$1,163.50 | 15% | \$988.98 |



AUDIO ENHANCEMENT.

| XD-1302 | Includes mount and power supply. | \$199.19 | 15% | \$169.31 |
|------------|---|------------------------|-----|------------|
| XD-1303 | Includes mount and power supply. | \$164.32 | 15% | \$139.67 |
| AC-3076 | Includes mount and power supply. | \$555.28 | 15% | \$471.99 |
| XD-1100 | Includes XD Solo and power supply. Does not include microphones. | \$2,068.01 | 15% | \$1,757.81 |
| PA-0016 | Includes mount. | \$239.91 | 15% | \$203.92 |
| AC-2005 | Includes two (2) wall mounts. | \$241.55 | 15% | \$205.32 |
| XD-0900 | Includes CLAUDIA. | \$1,142.02 | 15% | \$970.72 |
| XD-0900.P | Includes CLAUDIA and programming. | \$1,201.02 | 15% | \$1,020.87 |
| SP-0001 | Includes one (1) CS-12 ceiling speaker. | \$150.84 | 15% | \$128.21 |
| SP-0100 | Includes one (1) WS-09 wall speaker. | \$150.84 | 15% | \$128.21 |
| ST-SP-9102 | Includes two (2) CS-12 ceiling speakers. | \$301.68 | 15% | \$256.43 |
| ST-SP-0001 | Includes four (4) CS-12 ceiling speakers. | \$603.37 | 15% | \$512.86 |
| ST-SP-9222 | Includes two (2) FS-21 ceiling speakers. | \$337.18 | 15% | \$286.60 |
| ST-SP-9224 | Includes four (4) FS-21 ceiling speakers. | \$674.36 | 15% | \$573.21 |
| ST-SP-0102 | Includes two (2) WS-09 wall speakers. | \$301.68 | 15% | \$256.43 |
| ST-SP-0100 | Includes four (4) WS-09 wall speakers. | \$603.37 | 15% | \$512.86 |
| SP-0300 | Includes one (1) 70V speaker. | \$197.18 | 15% | \$167.60 |
| ST-SP-9351 | Includes four (4) pendant shrouds, speaker wire, and four (4) wire rope steel cable fastener. | \$885.4 <mark>8</mark> | 15% | \$752.66 |
| СК-4010 | Includes speaker wire and 3.5 cable. | \$165.54 | 15% | \$140.71 |
| CK-4011 | Includes speaker wire, 3.5 cable, and Cat6 cable. | \$224.11 | 15% | \$190.49 |

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| AC-0004 | | \$1.12 | 15% | \$0.95 |
|--------------|--|---------------------------|-----|------------|
| AC-1004 | | \$133.10 | 15% | \$113.14 |
| AC-2032 | | \$70.99 | 15% | \$60.34 |
| NE-1040 | | \$36.15 | 15% | \$30.73 |
| NE-2035 | | \$126.31 | 15% | \$107.36 |
| ST-XD-9052 | Includes student microphone, battery, and charger. | \$425.41 | 15% | \$361.60 |
| XD-5001 | | \$56.79 | 15% | \$48.27 |
| XD-5030 | Includes charger | \$36.55 | 15% | \$31.07 |
| EP-0020 | Includes Kiosk, wall bracket, gooseneck microphone, and power supply. | \$2,718.45 | 15% | \$2,310.68 |
| EP-0020.P | Includes Kiosk, wall bracket, gooseneck microphone, power supply, and programming. | \$2,777.45 | 15% | \$2,360.83 |
| PA-0095.P | Includes phone, power supply, and programming. | \$282.44 | 15% | \$240.07 |
| ST-EP-0001.P | Includes server, Cat6 cable, mounting hardware, and programming. | \$10,264.86 | 15% | \$8,725.13 |
| EP-0105.P | Includes CLAUDIA and programming. | \$1,201.02 | 15% | \$1,020.87 |
| EP-0009 | | \$7,985.95 | 15% | \$6,788.06 |
| EP-0010 | | \$ <mark>6,3</mark> 10.68 | 15% | \$5,364.08 |
| EP-0022 | | \$2,307.05 | 15% | \$1,960.99 |
| EP-0034 | | \$1,707.42 | 15% | \$1,451.31 |
| PA-0011 | Includes one (1) shelf and mounting hardware. | \$133.10 | 15% | \$113.14 |
| PA-0024 | | \$1,505.00 | 15% | \$1,279.25 |
| PA-0045 | | \$175.70 | 15% | \$149.35 |

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| EP-0020.P | Includes Kiosk, wall bracket, gooseneck microphone, power supply, and programming. | \$2,777.45 | 15% | \$2,360.83 |
|--------------|---|-------------|-----|-------------|
| EP-0023 | | \$26,219.83 | 15% | \$22,286.86 |
| ST-EP-0113.P | Includes server, Cat6 cable, mounting hardware, and programming. | \$10,264.86 | 15% | \$8,725.13 |
| EP-0049 | | \$484.74 | 15% | \$412.03 |
| ST-EP-0131 | Includes display, wall mount, and mounting hardware. Requires PoE+. | \$1,572.19 | 15% | \$1,336.36 |
| ST-EP-0231 | Includes two (2) displays, wall mount, and mounting hardware. Requires PoE+. | \$4,837.52 | 15% | \$4,111.89 |
| ST-EP-0331 | Includes two (2) displays, wall mount, and mounting hardware. Requires PoE+. | \$5,031.39 | 15% | \$4,276.68 |
| EP-0032 | | \$4,921.38 | 15% | \$4,183.17 |
| EP-0033 | | \$813.38 | 15% | \$691.37 |
| EP-0037 | | \$4,066.92 | 15% | \$3,456.88 |
| EP-0045 | | \$1,580.00 | 15% | \$1,343.00 |
| SP-0300 | Includes one (1) 70V speaker. | \$197.18 | 15% | \$167.60 |
| SP-0307 | Includes one (1) plastic shroud and one (1) hanging kit. 70V ceiling speaker (SP-0300) is not included. | \$159.72 | 15% | \$135.76 |
| SP-1022 | Includes one (1) 70V wall speaker. | \$163.26 | 15% | \$138.77 |
| SP-1034 | Includes one (1) speaker enclosure and mounting ears. | \$90.50 | 15% | \$76.93 |
| SP-1036 | Includes one (1) low profile 70V speaker. | \$484.74 | 15% | \$412.03 |
| SP-1042 | Includes one (1) outdoor stainless steel recessed backbox. | \$235.42 | 15% | \$200.11 |
| SP-1091 | Includes one (1) 70V wall speaker with backbox. | \$394.37 | 15% | \$335.21 |
| SP-1095 | Includes one (1) 2x2 70V speaker | \$277.00 | 15% | \$235.45 |
| SP-1097 | Includes one (1) 6.5" 70V wall speaker | \$379.20 | 15% | \$322.32 |
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| SP-1098 | Includes one (1) 8" 70V wall speaker | \$861.10 | 15% | \$731.94 |
|--|---|------------|-----|----------|
| SP-1099 | Includes one (1) 6.5" Loudspeaker | \$1,011.20 | 15% | \$859.52 |
| PA-0235 | Includes one (1) wire cage. | \$205.40 | 15% | \$174.59 |
| ST-SP-9351 | Includes four (4) pendant shrouds, speaker wire, and four (4) wire rope steel cable fastener. | \$885.48 | 15% | \$752.66 |
| NE-0015 | Includes ambient mic, access panel, and Cat6 cable. | \$174.75 | 15% | \$148.54 |
| NE-0016 | Includes ambient mic, call button, emergency button, access panel, and Cat6 cable. | \$174.75 | 15% | \$148.54 |
| NE-0017 | Includes ambient mic, call button, access panel, and Cat6 cable. | \$174.75 | 15% | \$148.54 |
| NE-0018 | Includes ambient mic, emergency button, access panel, and Cat6 cable. | \$174.75 | 15% | \$148.54 |
| ST-PA-8010 | Includes ITC-2, built in ambient microphone, Cat6 cable, and mounting hardware. | \$592.45 | 15% | \$503.58 |
| ST-PA-8010.P | Includes ITC-2, built in ambient microphone, Cat6 cable, mounting hardware, and programming. | \$651.45 | 15% | \$553.73 |
| WP-0001 | Includes wall plate and mounting hardware. | \$106.97 | 15% | \$90.92 |
| WP-0002 | Includes wall plate and mounting hardware. | \$106.97 | 15% | \$90.92 |
| WP-0004 | Includes wall plate and mounting hardware. | \$106.97 | 15% | \$90.92 |
| WP-0005 | Includes wall plate and mounting hardware. | \$106.97 | 15% | \$90.92 |
| AC-0004 | | \$1.12 | 15% | \$0.95 |
| AC-2083 | Includes green strobe and mounting hardware. | \$585.42 | 15% | \$497.61 |
| AC-2113 | Includes blue strobe and mounting hardware. | \$585.42 | 15% | \$497.61 |
| AC-2133 | Includes amber strobe and mounting hardware. | \$585.42 | 15% | \$497.61 |
| AC-2152 | Includes door sensor and mounting hardware. | \$221.47 | 15% | \$188.25 |
| AC-2178 | Includes one (1) cover and mounting hardware. | \$137.86 | 15% | \$117.18 |
| AM-3252 | Includes MS-720 and mounting hardware. Requires PoE+. | \$1,151.12 | 15% | \$978.45 |
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| AM-3252.P | Includes MS-720, mounting hardware, and programming. Requires PoE+. | \$1,210.12 | 15% | \$1,028.60 |
|--------------|---|-------------|-----|------------|
| AM-3253 | Includes MS-775, built in XD Receiver, and mounting hardware. Requires PoE+. | \$1,771.40 | 15% | \$1,505.69 |
| AM-3253.P | Includes MS-775, built in XD Receiver, mounting hardware, and programming. Requires PoE+. | \$1,830.40 | 15% | \$1,555.84 |
| EP-0105 | Includes CLAUDIA. | \$1,142.02 | 15% | \$970.72 |
| EP-0105.P | Includes CLAUDIA and programming. | \$1,201.02 | 15% | \$1,020.87 |
| EP-2011 | Includes lockdown button and mounting hardware. | \$314.01 | 15% | \$266.91 |
| PA-0024 | | \$1,505.00 | 15% | \$1,279.25 |
| PA-0045 | | \$175.70 | 15% | \$149.35 |
| PA-0086 | Includes outdoor enclosure and mounting hardware. | \$393.09 | 15% | \$334.13 |
| PA-0191 | Includes volume control and mounting hardware. | \$49.69 | 15% | \$42.24 |
| ST-AC-2102.P | Includes multi-color strobe, mounting hardware, and programming | \$1,460.98 | 15% | \$1,241.83 |
| ST-AM-1028 | Includes amplifer, power supply, 1U spacer, and mounting hardware | \$1,501.00 | 15% | \$1,275.85 |
| ST-AM-1028.P | Includes amplifer, power supply, 1U spacer, mounting hardware, and programming. | \$1,560.00 | 15% | \$1,326.00 |
| ST-EP-0001 | Includes server, Cat6 cable, and mounting hardware. | \$7,424.86 | 15% | \$6,311.13 |
| ST-EP-0001.P | Includes server, Cat6 cable, mounting hardware, and programming. | \$10,264.86 | 15% | \$8,725.13 |
| EP-0020.P | Includes Kiosk, wall bracket, gooseneck microphone, power supply, and programming. | \$2,777.45 | 15% | \$2,360.83 |
| ST-EP-0001.P | Includes server, Cat6 cable, mounting hardware, and programming. | \$10,264.86 | 15% | \$8,725.13 |
| EP-0009 | | \$7,985.95 | 15% | \$6,788.06 |
| EP-0010 | | \$6,310.68 | 15% | \$5,364.08 |
| PA-0011 | Includes one (1) shelf and mounting | \$133.10 | 15% | \$113.14 |

| PA-0024 | | \$1,505.00 | 15% | \$1,279.25 |
|--------------------|---|------------------|-----|-------------|
| PA-0045 | | \$175.70 | 15% | \$149.35 |
| XD-0775 | | \$200.00 | 15% | \$170.00 |
| ST-EP-0001 | Includes server, Cat6 cable, and mounting hardware. | \$7,424.86 | 15% | \$6,311.13 |
| ST-EP-0001.P | Includes server, Cat6 cable, mounting hardware, and programming. | \$10,264.86 | 15% | \$8,725.13 |
| EP-0009 | | \$7,985.95 | 15% | \$6,788.06 |
| PA-0011 | Includes one (1) shelf and mounting hardware. | \$133.10 | 15% | \$113.14 |
| PA-0024 | | \$1,505.00 | 15% | \$1,279.25 |
| NE-3000 | | \$6,312.10 | 15% | \$5,365.29 |
| NE-3012. | | \$12,363.50 | 15% | \$10,508.98 |
| NE-1052 | | \$39.04 | 15% | \$33.18 |
| NE-1053 | | \$195.21 | 15% | \$165.93 |
| ST-NE-1050 | Includes EduCamPTZ-C camera, SD card, and 3.5 cable. | \$1,700.27 | 15% | \$1,445.23 |
| ST-NE-1050.P | Includes EduCamPTZ-C camera, SD card, 3.5 cable, and programming. | \$1,759.27 | 15% | \$1,495.38 |
| ST-NE-1051 | Includes EduCam360-C camera, SD card, and 3.5 cable. | \$2,236.21 | 15% | \$1,900.78 |
| ST-NE-1051.P | Includes EduCam360-C camera, SD card, 3.5 cable, and programming. | \$2,295.21 | 15% | \$1,950.93 |
| ST-NE-9103 | Includes pendant mount and mounting hardware. | \$283.39 | 15% | \$240.88 |
| EP-0009 | | \$7,985.95 | 15% | \$6,788.06 |
| EP-0010 | | \$6,310.68 | 15% | \$5,364.08 |
| | | \$2,307.05 | 15% | \$1,960.99 |
| EP-0022 | | <i>42,307.03</i> | | |
| EP-0022 EP-0023 | | \$26,219.83 | 15% | \$22,286.86 |

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| EP-0034 | \$1,707.42 | 15% | \$1,451.31 |
|----------|-------------|-----|-------------|
| EP-0032 | \$4,921.38 | 15% | \$4,183.17 |
| EP-0033 | \$813.38 | 15% | \$691.37 |
| EP-0037 | \$4,066.92 | 15% | \$3,456.88 |
| NE-3000 | \$6,312.10 | 15% | \$5,365.29 |
| NE-3007. | \$150.10 | 15% | \$127.59 |
| NE-3012. | \$12,363.50 | 15% | \$10,508.98 |
| NE-3013. | \$314.42 | 15% | \$267.26 |