

South Carolina Term Contract for Lumens Audio/Visual Equipment

Contract #4400026109

Encore Technology Group

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LumensTM
Brilliance by Design

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Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
VC-TA50B	(TAA) 20x Optical Zoom, Single Lens AI Auto Tracking PTZ Camera, Black Color	\$3,000.00	30%	\$2,100.00
VC-TA50W	(TAA) 20x Optical Zoom, Single Lens AI Auto Tracking PTZ Camera, White Color	\$3,000.00	30%	\$2,100.00
VC-TR40B	(TAA) 20x Optical Zoom, USB3.0, Dual Lens AI Auto Tracking PTZ Camera, Black Color	\$2,249.00	30%	\$1,574.30
VC-TR40W	(TAA) 20x Optical Zoom, USB3.0, Dual Lens AI Auto Tracking PTZ Camera, White Color	\$2,249.00	30%	\$1,574.30
VC-TR40NB	(TAA) NDI, 20x Optical Zoom, USB3.0, Dual Lens AI Auto Tracking PTZ Camera, Black Color	\$2,499.00	30%	\$1,749.30
VC-TR40NW	(TAA) NDI, 20x Optical Zoom, USB3.0, Dual Lens AI Auto Tracking PTZ Camera, White Color	\$2,499.00	30%	\$1,749.30
OIP-D40D	(TAA) 1G AV over IP Decoder	\$770.00	30%	\$539.00
OIP-D40E	(TAA) 1G AV over IP Encoder	\$770.00	30%	\$539.00
OIP-D50C	(TAA) AV over IP Controller	\$1,540.00	30%	\$1,078.00
OIP-D50D	(TAA) 1G 4K AV over IP Decoder	\$950.00	30%	\$665.00
OIP-D50E	(TAA) 1G 4K AV over IP Encoder	\$950.00	30%	\$665.00
VC-BC301P	(TAA) 4K IP POV Box Camera	\$1,434.00	30%	\$1,003.80
VC-BC601PB	(TAA) 1080p Box Camera, 30x Optical Zoom, Black Color	\$1,916.00	30%	\$1,341.20
VC-BC601PW	(TAA) 1080p Box Camera, 30x Optical Zoom, White Color	\$1,916.00	30%	\$1,341.20
VC-BC701PB	(TAA) 4K 60fps UHD Box Camera, 30x Optical Zoom, Black Color	\$2,439.00	30%	\$1,707.30
VC-BC701PW	(TAA) 4K 60fps UHD Box Camera, 30x Optical Zoom, White Color	\$2,439.00	30%	\$1,707.30

CL511	(TAA) 4K Ceiling Camera, 300x Total Zoom, Support RTSP Streaming and PoE+	\$4,139.00	30%	\$2,897.30
CL510	(TAA) High Definition Ceiling Mounted Document Camera, HD1080P, 25x Optical Zoom, 30 fps	\$3,389.00	30%	\$2,372.30
PS753	(TAA) 4K Desktop Document Camera, 300x Zoom HDMI, VGA, USB and IP Streaming	\$2,750.00	30%	\$1,925.00
PS752	(TAA) Multimedia Desktop Document Camera, HDMI Input/Output, Audio/Video Recording, 20x Zoom, USB Flash Drive	\$2,469.00	30%	\$1,728.30
DC193	(TAA) Ladibug Document Camera, 30 fps, 20x Zoom, USB expanded memory to 4 TB, HDMI Pass Through, 1 Touch Audio Video Recording, Red color	\$940.00	30%	\$658.00
PC193	(TAA) Ladibug Document Camera, 30 fps, 20x Zoom, USB expanded memory to 4 TB, HDMI Pass Through, 1 Touch Audio Video Recording, Black color	\$940.00	30%	\$658.00
DC172	(TAA) 4K Document Camera, USB and HDMI Output, 30x Zoom	\$728.00	30%	\$509.60
DC-F80	4K Document Camera, USB and HDMI Output	\$518.00	30%	\$362.60
DC136	(TAA) 4K USB 3.0 Document Camera, 30x Zoom	\$449.00	30%	\$314.30
DC132U	Ladibug Document Camera, HD, Lightweight, 30fps, Built-in Microphone, 16x Zoom	\$306.00	30%	\$214.20
DC-W80	4K Wireless Document Camera, HDMI, USB Output	\$665.00	30%	\$465.50
DC-F20	HD/2K USB Lightweight Document Camera	\$219.00	30%	\$153.30
PS-A04	Padded Carrying Case for PS752	\$113.00	30%	\$79.10
DC REMOTE	Remote Control for DC192, DC170, DC193	\$63.00	30%	\$44.10
PS REMOTE	Remote Control for PS760, PS750 and PS751	\$63.00	30%	\$44.10
3-PIN DC POWER CORD	3 Pins, 10 ft Power Cord for DC158, DC166, DC190, DC211, DC170, DC192 and DC193	\$10.00	30%	\$7.00
2-PIN DC POWER CORD	2 Pins, 10 ft DC Power Cord for DC133/DC155/DC162/DC210/DC265	\$10.00	30%	\$7.00
PS POWER CORD	10ft Power Cord for PS series	\$10.00	30%	\$7.00

DC-A12	2 Pins, 25 ft DC Power Cord for DC133/DC155/DC162/DC210/DC265	\$28.00	30%	\$19.60
DC-A13	3 Pins, 25 ft Power Cord for DC158, DC166, DC190, DC211, DC170, DC192 and DC193	\$28.00	30%	\$19.60
DC/PC POWER ADAPTER	Power Adapter for PS7XX and DC-WXX	\$75.00	30%	\$52.50
DC-A16	Mini Din Adapter for RS232, C-Video	\$38.00	30%	\$26.60
CL-A01	(TAA) Ceiling Mount Bridge for CL510 and CL511	\$500.00	30%	\$350.00
CL-A03	Close up Lens for CL510	\$83.00	30%	\$58.10
LC100	(TAA) Capture Vision System - 2CH HD recorder and Streaming Media Processor	\$3,250.00	30%	\$2,275.00
LC100N	(TAA) NDI, Capture Vision System - 2CH HD recorder and Streaming Media Processor	\$3,999.00	30%	\$2,799.30
LC200	(TAA) Capture Vision System - 4 HDMI Inputs and IP Video Source and Standard RTSP Streams	\$4,359.00	30%	\$3,051.30
VC-A52SB	20x Optical Zoom Pan/Tilt/Zoom (PTZ) Video Conferencing Camera; Black Color	\$2,249.00	30%	\$1,574.30
VC-A52SW	20x Optical Zoom Pan/Tilt/Zoom (PTZ) Video Conferencing Camera; White Color	\$2,249.00	30%	\$1,574.30
VC-A51PB	(TAA) 20x Optical Zoom, 1080p Hi-Definition PTZ IP Camera, 60fps Black Color	\$2,814.00	30%	\$1,969.80
VC-A51PW	(TAA) 20x Optical Zoom, 1080p Hi-Definition PTZ IP Camera, 60fps; White Color	\$2,814.00	30%	\$1,969.80
VC-A51PNB	(TAA) 20x Optical Zoom, 1080p Hi-Definition PTZ IP Camera, 60fps, NDI, Black Color	\$3,299.00	30%	\$2,309.30
VC-A51PNW	(TAA) 20x Optical Zoom, 1080p Hi-Definition PTZ IP Camera, 60fps, NDI, White Color	\$3,299.00	30%	\$2,309.30
VC-A61PB	(TAA) 30x Optical Zoom 4K, IP PTZ Video Camera; Black Color	\$3,329.00	30%	\$2,330.30
VC-A61PW	(TAA) 30x Optical Zoom 4K, IP PTZ Video Camera; White Color	\$3,329.00	30%	\$2,330.30
VC-A61PNB	(TAA) NDI, 30x Optical Zoom 4K, IP PTZ Video Camera; Black Color	\$3,669.00	30%	\$2,568.30
VC-A61PNW	(TAA) NDI, 30x Optical Zoom 4K, IP PTZ Video Camera; White Color	\$3,669.00	30%	\$2,568.30

VC-A71PB	(TAA) 30x Optical Zoom, 4K IP Pan/Tilt/Zoom (PTZ) Video Camera; Black Color	\$5,176.00	30%	\$3,623.20
VC-A71PW	(TAA) 30x Optical Zoom, 4K IP Pan/Tilt/Zoom (PTZ) Video Camera; White Color	\$5,176.00	30%	\$3,623.20
VC-A71PNB	(TAA) 30x Optical Zoom, 4K IP Pan/Tilt/Zoom (PTZ) Video Camera; Black Color	\$5,626.00	30%	\$3,938.20
VC-A71PNW	(TAA) 30x Optical Zoom, 4K IP Pan/Tilt/Zoom (PTZ) Video Camera; White Color	\$5,626.00	30%	\$3,938.20
VC-A71SNB	(TAA) 30x Optical Zoom, 4K NDI IHX3 Pan/Tilt/Zoom (PTZ) Video Camera; Black Color	\$5,738.00	30%	\$4,016.60
VC-A71SNW	(TAA) 30x Optical Zoom, 4K NDI IHX3 Pan/Tilt/Zoom (PTZ) Video Camera; White Color	\$5,738.00	30%	\$4,016.60
VC-A71P-HNB	(TAA) 30x Optical Zoom, 4K Full NDI / NDI HX3, GENLOCK, Pan/Tilt/Zoom (PTZ) Video Camera; Black Color	\$6,738.00	30%	\$4,716.60
VC-A71P-HNW	(TAA) 30x Optical Zoom, 4K Full NDI / NDI HX3, GENLOCK, Pan/Tilt/Zoom (PTZ) Video Camera; White Color	\$6,738.00	30%	\$4,716.60
VC-R30B	(TAA) 12x Optical Zoom, Full HD IP PTZ Camera, USB 3.0, HDMI, 3G-SDI and IP Streaming, Black Color	\$1,875.00	30%	\$1,312.50
VC-R30W	(TAA) 12x Optical Zoom, Full HD IP PTZ Camera, USB 3.0, HDMI, 3G-SDI and IP Streaming, White Color	\$1,875.00	30%	\$1,312.50
VC-AC03B	(TAA) Mounting Bracket for PTZ Video Cameras; color in Black	\$123.00	30%	\$86.10
VC-AC03W	(TAA) Mounting Bracket for PTZ Video Cameras; color in White	\$123.00	30%	\$86.10
VC-WM11	(TAA) Mounting Bracket for Box Cam	\$63.00	30%	\$44.10
VC-WM12B	(TAA) Wall Mount for PTZ Video Cameras, Black Color	\$260.00	30%	\$182.00
VC-WM12W	(TAA) Wall Mount for PTZ Video Cameras, White Color	\$260.00	30%	\$182.00
VC-WM13	Ceiling J Camera Mount for PTZ Video Cameras, Black Color	\$220.00	30%	\$154.00
VC-WM14B	Ceiling, Wall, TV 3-1 Multipurpose Mount, Black Color	\$220.00	30%	\$154.00
VC-WM14W	Ceiling, Wall, TV 3-1 Multipurpose Mount, White Color	\$220.00	30%	\$154.00
VC-WM15	(TAA) Ceiling J Camera Mount for PTZ Video Cameras, Sliver Color	\$220.00	30%	\$154.00

LC-RC01U	Remote Control Panel for LC200	\$363.00	30%	\$254.10
VC-AC06	RS232 to RJ45 Converter	\$75.00	30%	\$52.50
VC-AC07	RJ45 to RS232 Converter	\$75.00	30%	\$52.50
VCPOWERSUPPLY	Power Supply for all PTZ Video Cameras	\$75.00	30%	\$52.50
VC-IR01	Remote Control for all PTZ Video Cameras	\$88.00	30%	\$61.60
CAB-AOCH-XL	100m HDMI 2.0 Active Extender Cable supporting 4K 60P video, Transmits high stability signals at data rates up-to 18Gb/s, HDMI-A (male) to HDMI-D (male),	\$999.00	30%	\$699.30
CAB-ACOU-ML	15m USB 3.1 Gen 1 Active Extender Cable, Transmits high bandwidth data at up-to 10Gb/s, USB Type A (male) to USB Type A (female)	\$378.00	30%	\$264.60
LC100BUNDLE51PB	(TAA) LC100 Bundle VC-A51B - LC100 and 2x VC-A51PB	\$7,990.00	30%	\$5,593.00
LC100BUNDLE51PW	(TAA) LC100 Bundle VC-A51PW - LC100 and 2x VC-A51PW	\$7,990.00	30%	\$5,593.00
LC100BUNDLE61PB	(TAA) LC100 Bundle VC-A61PB - LC100 and 2x VC-A61PB	\$8,917.00	30%	\$6,241.90
LC100BUNDLE61PW	(TAA) LC100 Bundle VC-A61PW - LC100 and 2x VC-A61PW	\$8,917.00	30%	\$6,241.90
LC100BUNDLER30B	(TAA) LC100 Bundle VC-R30B - LC100 and 2x VC-R30B	\$6,300.00	30%	\$4,410.00
LC100BUNDLER30W	(TAA) LC100 Bundle VC-R30W - LC100 and 2x VC-R30W	\$6,300.00	30%	\$4,410.00
LC100BUNDLETR40B	(TAA) LC100 Bundle VC-TR40B - LC100 and 2x VC-TR40B	\$6,793.00	30%	\$4,755.10
LC100BUNDLETR40W	(TAA) LC100 Bundle VC-TR40W - LC100 and 2x VC-TR40W	\$6,793.00	30%	\$4,755.10
LC100NBUNDLE51PNB	(TAA) NDI, LC100N Bundle VC-A51NB - LC100N and 2x VC-A51PNB	\$9,537.00	30%	\$6,675.90
LC100NBUNDLE51PNW	(TAA) NDI, LC100N Bundle VC-A51PNW - LC100 and 2x VC-A51PNW	\$9,537.00	30%	\$6,675.90
LC100NBUNDLE61PNB	(TAA) NDI, LC100N Bundle VC-A61PNB - LC100N and 2x VC-A61PNB	\$10,203.00	30%	\$7,142.10
LC100NBUNDLE61PNW	(TAA) NDI, LC100N Bundle VC-A61PNW - LC100N and 2x VC-A61PNW	\$10,203.00	30%	\$7,142.10
LC200BUNDLE51PB	(TAA) LC200 Bundle VC-A51B - LC200 and 2x VC-A51PB	\$9,199.00	30%	\$6,439.30

LC200BUNDLE51PW	(TAA) LC200 Bundle VC-A51PW - LC200 and 2x VC-A51PW	\$9,199.00	30%	\$6,439.30
LC200BUNDLE61PB	(TAA) LC200 Bundle VC-A61P - LC200 and 2x VC-A61P	\$10,124.00	30%	\$7,086.80
LC200BUNDLE61PW	(TAA) LC200 Bundle VC-A61P - LC200 and 2x VC-A61P	\$10,124.00	30%	\$7,086.80
LC200BUNDLER30B	(TAA) LC200 Bundle VC-R30B - LC200 and 2x VC-R30B	\$7,298.00	30%	\$5,108.60
LC200BUNDLER30W	(TAA) LC200 Bundle VC-R30W - LC200 and 2x VC-R30W	\$7,298.00	30%	\$5,108.60
LC200BUNDLETR40B	(TAA) LC200 Bundle VC-TR40B - LC200 and 2x VC-TR40B	\$7,971.00	30%	\$5,579.70
LC200BUNDLETR40W	(TAA) LC200 Bundle VC-TR40W - LC200 and 2x VC-TR40W	\$7,971.00	30%	\$5,579.70
VS-K20	Compact Camera Controller for Pan/Tilt/Zoom (PTZ) Video Cameras	\$619.00	30%	\$433.30
VS-KB30	IP Camera Controller for Pan/Tilt/Zoom (PTZ) Video Cameras	\$1,980.00	30%	\$1,386.00
VC-B2U	HDVideo Video Conference Webcam; Full HD 1080p premium video quality; Wide 90 field of view; Dual microphones; USB connectivity; Compatible with Zoom, Skype, Microsoft Teams, Google Meet	\$75.00	30%	\$52.50
VC-B11U	4K, USB 3.0, Audio Framing Video Conference Camera	\$569.00	30%	\$398.30
VC-B30UB	12x Optical Zoom, PTZ Camera, USB 3.0, HDMI Output, Black Color	\$1,299.00	30%	\$909.30
VC-B30UW	12x Optical Zoom, PTZ Camera, USB 3.0, HDMI Output, White Color	\$1,299.00	30%	\$909.30
VC-B30UAB	12x Optical Zoom, PTZ Camera, USB 3.0, HDMI Output, Black Color+ Jabra speaker	\$1,460.00	30%	\$1,022.00
VC-B30UAW	12x Optical Zoom, PTZ Camera, USB 3.0, HDMI Output, White Color + Jabra speaker	\$1,460.00	30%	\$1,022.00
MS-10	4K Video Soundbar, all-in-one Conference Camera	\$1,510.00	30%	\$1,057.00