South Carolina Term Contract for FrontRow Audio/Visual Equipment

Contract #4400026109

Encore Technology Group

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
1000-00057	Core Juno system including tower; teacher mic and accessory audio cables.	$1699.00	10%	$1529.10
1000-00058	Core Juno system including tower; teacher mic; module for connecting tower to network and accessory audio cables.	$2099.00	10%	$1889.10
1000-00083	Core Juno system including tower; teacher mic; student mic; drop-in charger; accessory audio cables.	$2249.00	10%	$2024.10
1000-00124	Core Juno system with pre-installed speaker expansion module. (Bluetooth module removed)	$1979.00	10%	$1781.10
JN-CE-BT	Core Juno system with pre-installed speaker expansion module; 4 student mics; tower; teacher mic; drop-in charger; accessory audio cables and lesson capture.	$2959.00	10%	$2663.10
1000-00214	Juno LessonCam Kit creates a learning solution for students inside and outside the classroom by seamlessly integrating Juno audio with video for popular video conferencing solutions like Zoom. Includes: LessonCam (Pan, Tilt, Zoom) camera with 12x optical zoom; Juno mounting bracket with cable harness; camera control software; 15m/50ft. USB-B to USB-A cable. Requires Juno or Juno Connect	$1479.00	10%	$1331.10
1000-00039	Teacher pendant microphone pre-programmed to channels compatible with ITR-01/02 Juno and Smart Receiver (ICR-01).	$349.00	10%	$314.10

1000-00040	Student microphone pre-programmed to channels compatible with ITR-01/02 Juno and Smart Receiver (ICR-01).	$349.00	10%	$314.10
202-05-102-00	Charges Teacher Mic (ITM-01/02/02L) and Student Mic (ISM-01/02/02L); includes US/UK/AUS/NZ/EU adapter plugs.	$80.00	10%	$72.00
4000-00121	Adds three additional microphone channels to the Juno system.	$189.00	10%	$170.10
890-52-482-00	Allows Juno system to mute when announcements are made over school PA system.	$57.00	10%	$51.30
890-52-480-00	Allows adding external ceiling or wall speakers to the Juno tower.	$114.00	10%	$102.60
6414-00009	For use with Juno and Smart Receiver (ICR-01) speaker expansion modules	$18.00	10%	$16.20
850-6020-104	For use with Juno Connect when used for paging and intercom. 802.11at PoE+ extractor for providing power to Juno in the event of a general power outage	$229.00	10%	$206.10
6414-00057	HDMI Pass-Through Wall Plate Unit Assembly	$63.00	10%	$56.70
1000-00215	Allows a single USB connection from computer to Juno to transmit system audio over popular video conferencing solutions like MimioConnect, Zoom; Microsoft Teams; Google Meet and Skype	$57.00	10%	$51.30
6414-00027	USB Cable; A-Male - B-Male; plenum rated; built-in repeater; 15m/50ft.	$150.00	10%	$135.00
6414-00074	USB Cable; A-Male - B-Male; 4m/13ft	$13.00	10%	$11.70
1000-00229	Adjustable wall mount for Juno Tower or Juno with LessonCam; 100mmx100mm.	$29.00	10%	$26.10
841-5082-101	Bag; Protects Juno system during transport. Holds tower, power supply, microphones, charger and accessory cables.	$86.00	10%	$77.40
300-6332-135	PFM Patch Kit	$33.00	10%	$29.70

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SP-IR	IR Speaker Dual Kit (Speaker/Sensor + Cable) Two wall mount speakers with integrated IR sensors with plenum sensor/speaker cables; 15m/50ft.	$689.00	10%	$620.10
1000-00181	1x2 Lay In Speaker Dual Kit (Speakers; Cables; Cable Locks)	$309.00	10%	$278.10
SP-L2	2x2 Lay-In Speaker Dual Kit (Speakers; Cables; Cable Locks)	$369.00	10%	$332.10
1000-00153	One ceiling sensor with mounting brackets and plenum rated, double shielded, 75-ohm, sensor cable, 15m/50ft.	$199.00	10%	$179.10
204-01-008-00	Two wall sensors with mounting brackets and two plenum rated, double shielded, 75-ohm, sensor cable, 15m/50ft.	$409.00	10%	$368.10
WS-1	One wall sensor with mounting brackets and one plenum rated, double shielded, 75-ohm, sensor cable, 15m/50ft.	$229.00	10%	$206.10
815-5082-103	Software to record voice and screen. For Mac & Windows. (MacOS Monterey / Apple Silicon not supported).	$56.00	10%	$50.40
815-5082-104	Control projectors and displays via FrontRow network devices from Mac or Windows. Requires a networked FrontRow system (e.g., Juno Connect, ezRoom) and Teacher Edition Capture (815-5082-103).	$56.00	10%	$50.40
1000-00136	Preinstalled Network Audio Amplifier (CM900) in a 1x2 ft plenum rated ceiling enclosure (metal lid only). Designed for drop ceilings, includes mounting hardware.	$1249.00	10%	$1124.10
1000-00138	Preinstalled Network Audio Amplifier (CM900) in a 2x2 ft plenum rated ceiling enclosure. Designed for drop ceilings, includes mounting hardware.	$1479.00	10%	$1331.10
1000-00170	Preinstalled Network Audio Amplifier (CM900) and Trio speaker in a 2x2ft plenum rated ceiling enclosure.Designed for drop ceilings, includes mounting hardware.	$1929.00	10%	$1736.10

1000-00169	Preinstalled Network Audio Amplifier (CM900) in a slim wall mount enclosure.	$1479.00	10%	$1331.10
1000-00175	Preinstalled Network Audio Amplifier (CM900) in a slim wall mount enclosure with dual gang opening for FrontRow control option (sold separately).	$1479.00	10%	$1331.10
1000-00094	Preinstalled Smart Receiver (ICR-01) in a 2x2 ft plenum rated ceiling enclosure. Designed for drop ceilings, includes mounting hardware.	$2369.00	10%	$2132.10
1000-00133	Preinstalled Smart Receiver (ICR-01) and Trio speaker in a 2x2ft plenum rated ceiling enclosure. Designed for drop ceilings, includes mounting hardware.	$2839.00	10%	$2555.10
1000-00122	Preinstalled Smart Receiver (ICR-01) in a deep wall mount enclosure.	$2369.00	10%	$2132.10
1000-00172	Preinstalled Smart Receiver (ICR-01) in a deep wall mount enclosure with dual gang opening for FrontRow control option (sold separately).	$2369.00	10%	$2132.10
1000-00205	Preinstalled ELEVATE Base Station, ClassLight, and Network Audio Amplifier (CM900) in a 2x2 ft plenum rated ceiling enclosure. Designed for drop lid ceilings, includes mounting hardware.	$2719.00	10%	$2447.10
1000-00206	Preinstalled ELEVATE Base Station, ClassLight, Network Audio Amplifier (CM900) and Trio speaker in a 2x2 ft plenum rated ceiling enclosure. Designed for drop lid ceilings, includes mounting hardware.	$3179.00	10%	$2861.10
1000-00230	Preinstalled ELEVATE Base Station and Network Audio Amplifier (CM900) in a wall mount enclosure. Includes wall/ceiling mount ClassLight with 50ft/15m cable.	$2719.00	10%	$2447.10
1000-00231	Preinstalled ELEVATE Base Station and Network Audio Amplifier (CM900) in a wall mount enclosure with dual gang opening for FrontRow control option (sold separately). Includes wall/ceiling mount ClassLight with 50ft/15m cable.	$2719.00	10%	$2447.10

1010-00081	Preinstalled CB6000 Touch Control Panel in the WallCore Control ezRoom, including cables	$529.00	10%	$476.10
1010-00082	Preinstalled CB2000 Keypad Control Panel in the WallCore Control ezRoom, including cables.	$329.00	10%	$296.10
1010-00083	Preinstalled CB55 Audio and Bluetooth Panel in the WallCore Control ezRoom, including cables.	$229.00	10%	$206.10
1010-00084	Preinstalled CB2050 Keypad and Rotary Control Panel in the WallCore Control ezRoom, including cables.	$379.00	10%	$341.10
1010-00085	Preinstalled CB2055 Keypad and Audio/Bluetooth Control Panel in the WallCore Control ezRoom, including cables.	$519.00	10%	$467.10
1010-00086	Preinstalled CB75 Intercom Control Panel in the WallCore Control ezRoom, including cables.	$148.00	10%	$133.20
1010-00021	Preinstalled HDMI Audio Extractor allows de-embedding of audio from HDMI sources so it can be played through speakers or independently routed. See compatibility chart.	$229.00	10%	$206.10
1010-00022	Preinstalled HDMI Audio Extractor allows de-embedding of audio from HDMI sources so it can be played through speakers or independently routed. See compatibility chart.	$229.00	10%	$206.10
1010-00079	Preinstalled HDMI 4x1 switches between up to four HDMI sources, while de-embedding audio so it can be played through the ezRoom speakers. Control via RS-232 or IR. See compatibility chart.	$399.00	10%	$359.10
1010-00059	Preinstalled HDMI 4x1 switches between up to four HDMI sources, while de-embedding audio so it can be played through the ezRoom speakers. Control via RS-232 or IR. See compatibility chart.	$399.00	10%	$359.10
1010-00023	Preinstalled HDMI 4x1 switches between up to four HDMI sources, while de-embedding audio so it can be played	$399.00	10%	$359.10

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	through the ezRoom speakers. Control via RS-232 or IR. See compatibility chart.			
1010-00038	Preinstalled HDMI 4x4 Matrix Switcher enables up to four HDMI sources to be routed to 4 destinations, with independent audio routing and de-embedding. Control via RS-232 or IR. See compatibility chart. Uses additional electrical outlet socket.	$909.00	10%	$818.10
1010-00037	Preinstalled HDMI 4x4 Matrix Switcher enables up to four HDMI sources to be routed to 4 destinations, with independent audio routing and de-embedding. Control via RS-232 or IR. See compatibility chart. Uses additional electrical outlet socket.	$909.00	10%	$818.10
1010-00088	Preinstalled Bluetooth (CM900/ELEVATE)	$171.00	10%	$153.90
1010-00030	Preinstalled Bluetooth (ICR-01- Ceiling)	$171.00	10%	$153.90
1010-00067	Preinstalled Bluetooth (ICR-01 - Wall)	$171.00	10%	$153.90
1010-00077	Preinstalled PoE+ Backup (1x2/Trio CM900/ELEVATE)	$171.00	10%	$153.90
1010-00078	Preinstalled PoE+ Backup (2x2 CM900/ELEVATE)	$171.00	10%	$153.90
1010-00005	Preinstalled PoE+ Backup (ICR-01)	$171.00	10%	$153.90
1010-00027	Preinstalled 950CS Ceiling Sensor (ICR-01)	$199.00	10%	$179.10
1000-00007	Smart Receiver Kit (ICR-01) (Amp; Power Supply)	$1479.00	10%	$1331.10
1010-00006	Preinstalled Speaker Expansion Module (ICR-01)	$199.00	10%	$179.10
1010-00004	Preinstalled Analog Page Override	$57.00	10%	$51.30
1010-00046	Preinstalled CB85 intercom room mic allows any ezRoom to function as an intercom device with or without a teacher microphone. See compatibility chart.	$199.00	10%	$179.10
1010-00017	Preinstalled Power Strip (ICR-01/CM900/CM800Si)	$86.00	10%	$77.40

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1010-00089	Class2Home Kit (IR)	$86.00	10%	$77.40
1010-00090	Class2Home Kit (CM900/ELEVATE)	$86.00	10%	$77.40
1000-00039	Teacher pendant microphone pre-programmed to channels compatible with ITR-01/02 Juno and Smart Receiver (ICR-01)	$349.00	10%	$314.10
1000-00040	Student microphone pre-programmed to channels compatible with ITR-01/02 Juno and Smart Receiver (ICR-01)	$349.00	10%	$314.10
202-05-102-00	Universal Drop-In Microphone Charger Kit (IMC-01)	$80.00	10%	$72.00
1000-00183	Action! Teacher Microphone for ELEVATE based systems. Includes battery, charging cable and magnetic snap-n-go lanyard.	$459.00	10%	$413.10
1000-00192	Bravo! Student Microphone for ELEVATE based systems. Includes battery and charging cable.	$459.00	10%	$413.10
1000-00199	FlipCharger for Action! and Bravo! Microphones. Mount on the wall or set on desktop/shelf.	$86.00	10%	$77.40
1000-00235	Over-the-ear microphone and belt clip attachment for Action! and Bravo! microphones.	$97.00	10%	$87.30
1000-00239	Microphone clip for holding Action! and Bravo! mics. Attach to standard 5/8" or 3/8" floor or podium mic stands.	$19.00	10%	$17.10
1000-00181	Two 1x2 plenum rated lay-in speakers for drop tile ceilings. Includes plenum rated speaker cables and support cables.	$309.00	10%	$278.10
SP-L2	Two 2x2 lay-in plenum-rated speakers for drop ceilings with plenum speaker cables and support cables.	$369.00	10%	$332.10
SP-L2-4	Four 2x2 lay-in plenum-rated speakers for drop ceilings with plenum speaker cables and support cables.	$739.00	10%	$665.10
SP-C	Four cut-in plenum-rated speakers for drop ceilings with plenum-rated speaker cables; 18AWG; 18m/60ft.	$399.00	10%	$359.10

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SP-IR	Two wall mount speakers with integrated IR sensors with plenum sensor/speaker cables; 15m/50ft.	$689.00	10%	$620.10
202-05-001-00	IR Speakers; Pair; Unit Assemblies	$519.00	10%	$467.10
6436-00021	Plenum speaker cables - 2 pack - 18AWG, 18m/60ft	$52.00	10%	$46.80
1000-00153	One ceiling sensor with mounting brackets and plenum rated, double shielded, 75-ohm, sensor cable, 15m/50ft.	$199.00	10%	$179.10
204-01-008-00	Two wall sensors with mounting brackets and two plenum rated, double shielded, 75-ohm, sensor cable, 15m/50ft.	$409.00	10%	$368.10
1000-00242	LessonCam kit for ezRoom. Includes PTZ Camera with power supply, wall mount bracket, 2 plenum-rated 50ft/15m USB cables, dual USB wall plate, and 1 Year of MimioConnect Pro. REQUIRES Class2Home Kit for ezRoom.	$1799.00	10%	$1619.10
1000-00042	CB-50 Standalone Rotary Control Kit (CB-50; TB-8)	$69.00	10%	$62.10
1000-00109	CB55 Volume + Bluetooth Pairing + Audio Input Control Kit (Control; Cable)	$229.00	10%	$206.10
CB-2000	CB2000 Keypad Control Panel Kit (Control; Cable)	$329.00	10%	$296.10
CB-2050	CB2050 Keypad and Rotary Control Panel Kit (Control; Cable)	$379.00	10%	$341.10
CB-6000	CB6000 Touch Screen Control Panel Kit (Control; Cable)	$499.00	10%	$449.10
1000-00252	CB2055 Keypad + Bluetooth + Audio Control panel	$558.00	10%	$502.20
EZ-B	CB2000 Control System (Control; Power Supply; TB14; Cables)	$459.00	10%	$494.10
EZ-B5	CB2050 Control System (Control; Power Supply; TB14; Cables)	$519.00	10%	$467.10
EZ-T	CB6000 Control System (Control; Power Supply; TB14; Cables)	$529.00	10%	$476.10

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1000-00263	3.5mm Audio Out; Wall Plate Kit (Cable; Wall Plate)	$171.00	10%	$153.90
1000-00259	Dual USB Wall Plate Kit	$399.00	10%	$359.10
1000-00261	USB + Audio Wall Plate Kit	$269.00	10%	$242.10
1000-00125	HDMI; 20m/65ft Optical HDMI Cable; Wall Plate Kit (Cable; Wall Plate)	$549.00	10%	$494.10
1000-00232	HDMI 4K/HD Wall Plate Kit (20m/65ft)	$569.00	10%	$512.10
1000-00240	HDMI 4K/HD Wall Plate Kit (40m/132ft)	$709.00	10%	$638.10
1000-00234	HDMI 4K Wall Plate Upgrade Kit	$56.00	10%	$50.40
815-5082-103	Teacher Edition Lesson Capture	$56.00	10%	$50.40
815-5082-104	Teacher Edition Control	$56.00	10%	$50.40
6414-00028	Audio Cable; 3.5mm male - 3.5mm male; plenum-rated; 15m/50ft	$23.00	10%	$20.70
6414-00102	Audio Cable; 3.5mm stereo male - 3.5mm stereo male; 3.6m/12ft	$12.00	10%	$10.80
6414-00040	Audio Cable; RCA male stereo - 3.5mm male; 6m/20ft	$12.00	10%	$10.80
300-6332-137	HDMI Cable; 7.6m/25ft	$86.00	10%	$77.40
6414-00079	HDMI Cable; plenum-rated; 3m/10ft	$56.00	10%	$50.40
6414-00061	IR Emitter Cable; 3.5mm male - 1 emitter; 2m/6.5ft	$8.00	10%	$7.20
6414-00121	IR Emitter Cable; 3.5mm male - bare wire; 30cm/1ft	$3.00	10%	$2.70
1000-00013	Split Core Transformer for Analog Page Override	$25.00	10%	$22.50
6414-00074	USB Cable; A-Male - B-Male; 4m/13ft	$13.00	10%	$11.70
6414-00027	USB Cable; A-Male - B-Male; plenum-rated; built-in repeater; 15m/50ft	$150.00	10%	$135.00
1050-00001	Service; Connect Module Upgrade for Juno	$650.00	10%	$585.00

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1050-00002	Service; Custom Configuration File for Controls (CB6000, CB2050, CB2000, CB55, CM900, CM800)	$500.00	10%	$450.00
1050-00003	Service; Conductor/ezRoom On-Site Consulting (North America)	$8500.00	10%	$7650.00
1050-00004	Service; Conductor/ezRoom Remote Consulting	$4250.00	10%	$3825.00
1000-00003	Conductor Server Software on DRS5000 Server	$9069.00	10%	$8162.10
1000-00194	Conductor DRS-VM Virtual Server	$7939.00	10%	$7145.10
1000-00254	Admin Station for Conductor. Includes touch screen PC, CM900, CB-65 Intercom mic, 5-port switch, and UPS.	$5449.00	10%	$4904.10
1000-00257	Admin Kit for Conductor (use your own PC). Includes CM900, CB-65 Intercom Mic, 5-port switch, and desktop speakers.	$2269.00	10%	$2042.10
CMP-500	Universal Telephone Interface Kit	$1129.00	10%	$1016.10
1000-00053	Conductor Notifier Talkback Kit	$1109.00	10%	$998.10
6400-00012	Strobe Light for Conductor	$859.00	10%	$773.10
1000-00129	CM800 Audio Decoder/Controller Kit	$319.00	10%	$287.10
1000-00178	IP Speaker Kit (Speaker; Cable Locks)	$739.00	10%	$665.10
1000-00179	IP Speaker Kit with CB75 Intercom Mic (Speaker; Cable Locks; CB75)	$889.00	10%	$800.10
1000-00180	IP Speaker Kit with CB85 Intercom Mic (Speaker; Cable Locks; CB85)	$889.00	10%	$800.10
1000-00145	Pro Digital Receiver Kit (940R)	$679.00	10%	$611.10
1000-00095	Teacher Microphone Kit (ITM-02L) for Pro Digital/Lasso/Symbio	$349.00	10%	$314.10
1000-00096	Student Microphone Kit (ISM-02L) for Pro Digital/Lasso/Symbio	$349.00	10%	$314.10
202-05-102-00	Universal Drop-In Microphone Charger Kit (IMC-01)	$80.00	10%	$72.00

1000-00153	950CS Ceiling Sensor Kit (Sensor; Cable)	$199.00	10%	$179.10
204-01-008-00	Wall Sensor Dual Kit (Sensor; Cable)	$409.00	10%	$368.10
WS-1	Wall Sensor Single Kit (Sensor + Cable)	$229.00	10%	$206.10
040-5089-101	Power Supply; Wall Plug; 5.9VDC; 1.2A (IMC-01 Charger)	$229.00	10%	$206.10
040-7150-105	Power Supply; Wall Plug; 5VDC; 800mA (CMBT; 950C) (INT)	$23.00	10%	$20.70
040-7357-102	Power Supply (5201R)	$38.00	10%	$34.20
1010-00054	Disable Pro Digital Internal Sensor Option	$57.00	10%	$51.30
4100-00238	Pro Digital Receiver Wall Mount Kit (940R)	$52.00	10%	$46.80
1000-00108	CMBT Universal Bluetooth Retrofit Kit (Receiver; Power Supply)	$219.00	10%	$197.10
1000-00216	Lyrik Wireless Portable Sound System	$1479.00	10%	$1331.10
1000-00219	Lyrik Teacher Microphone	$229.00	10%	$206.10
1000-00218	Lyrik Student Microphone	$229.00	10%	$206.10
1000-00220	Lyrik Microphone Charger	$103.00	10%	$92.70
6404-00016	Lyrik Headset Microphone	$86.00	10%	$77.40
6102-00032	Lyrik Field Case	$86.00	10%	$77.40
6410-00010	Lyrik Tower Replacement Battery	$199.00	10%	$179.10
6410-00011	Lyrik Teacher Microphone Replacement Battery	$46.00	10%	$41.40
1000-00217	Lyrik Class2Home Kit	$46.00	10%	$41.40
925SYS-216	ToGo System	$1359.00	10%	$1223.10
925H-216	ToGo Student Microphone	$229.00	10%	$206.10
925T-216	ToGo Teacher Transmitter	$229.00	10%	$206.10
AT0824	Tripod Stand; ToGo	$63.00	10%	$56.70

895-88-025-00	ToGo Carry Bag	$55.00	10%	$49.50
890-88-320-00	ToGo Receiver Table Stand	$35.00	10%	$31.50
890-88-322-00	ToGo Receiver Wall Mount	$23.00	10%	$20.70
1000-00108	CMBT Universal Bluetooth Retrofit Kit (Receiver; Power Supply)	$219.00	10%	$197.10

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