

South Carolina Term Contract for ClearOne Audio/Visual Equipment



Contract #4400026109

Encore Technology Group

ClearOne

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Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
910-3200-001	DSP Mixer with 12 mic/line AEC inputs, 8 Mic/Line Outputs, USB audio, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$4,737.00	20%	\$3,789.60
910-3200-009	DSP Mixer with 12 Mic/Line AEC Inputs, 8 Mic/Line Outputs, USB Audio, VoIP, Telephone Interface, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$5,645.00	20%	\$4,516.00
910-3200-009-D	DSP Mixer with 12 Mic/Line AEC Inputs, 8 Mic/Line Outputs, USB Audio, VoIP, Telephone Interface, Dante 16 x 16, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$6,229.00	20%	\$4,983.20
910-3200-008	DSP Mixer with 4 Mic/Line AEC Inputs, 8 Mic/Line Outputs, USB Audio, VoIP, Telephone Interface, 2 x 10 Watt Power Amplifier, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$4,607.00	20%	\$3,685.60
910-3200-008-D	DSP Mixer with 4 Mic/Line AEC Inputs, 8 Mic/Line Outputs, USB Audio, VoIP, Telephone Interface, 2 x 10 Watt Power Amplifier, Dante 16 x 16, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$5,191.00	20%	\$4,152.80
910-3200-004	DSP Mixer with 12 Mic/Line AEC Inputs, USB Audio, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$4,152.00	20%	\$3,321.60
910-3200-007	DSP Mixer with 12 Mic/Line Outputs, USB Audio, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$3,244.00	20%	\$2,595.20
910-3200-101	DSP Mixer with 12 Mic/Line Inputs, 8 Mic/Line Outputs, USB Audio, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$3,049.00	20%	\$2,439.20
910-3200-101-D	DSP Mixer with 12 Mic/Line Inputs, 8 Mic/Line Outputs, USB Audio, Dante 16 x 16, P-Link 16x16 and C-Link 150 channels Digital Bus.	\$3,633.00	20%	\$2,906.40
910-3200-208-U	Frequency Invariant Beamforming Ceiling Tile Microphone Array with 4 x 15 Watt Power Amplifiers. PoE Injector and CAT6 cables not included.	\$4,839.00	20%	\$3,871.20
910-3200-208-I	Frequency Invariant Beamforming Ceiling Tile Microphone Array with 4 x 15 Watt Power Amplifiers. PoE Injector and CAT6 cables not included.	\$4,839.00	20%	\$3,871.20
910-3200-205-U	Beamforming Ceiling Tile Microphone Array with 2 x 10 Watt Power Amplifiers. PoE Injector and CAT6 cables not included.	\$4,399.00	20%	\$3,519.20

910-3200-205-I	Beamforming Ceiling Tile Microphone Array with 2 x 10 Watt Power Amplifiers. PoE Injector and CAT6 cables not included.	\$4,399.00	20%	\$3,519.20
910-3200-201-U	Beamforming Microphone Array 2nd Gen. PoE Injector and CAT6 cables not included.	\$4,399.00	20%	\$3,519.20
910-3200-205-IA	Adapter kit with 4 bracket pieces to fit a 600 mm BMA CT, BMA CTH or BMA 360 into a 625mm drop ceiling space.	\$143.00	20%	\$114.40
910-3200-202	Includes 1 x 36 Watt PoE+ Injector, 2 x 25 ft CAT6 cables	\$142.00	20%	\$113.60
910-3200-207	Includes 1 x 70 Watt PoE++ Injector, 2 x 25 ft CAT6 cables	\$219.00	20%	\$175.20
910-3200-209	Includes 1 x 90 Watt PoE++ Injector, 2 x 25 ft CAT6 cables	\$241.00	20%	\$192.80
910-3200-210	24 Inch Surface Mount Kit for BMA CT, BMA CTH and BMA 360	\$61.00	20%	\$48.80
910-3200-210-I	600 MM Surface Mount Kit for BMA CT, BMA CTH and BMA 360	\$61.00	20%	\$48.80
910-3200-211	Vesa Mount Bracket for BMA CT and BMA CTH	\$142.00	20%	\$113.60
910-3200-212	24 Inch Recessed Mount Kit for BMA CT, BMA CTH and BMA 360	\$61.00	20%	\$48.80
910-3200-212-I	600 MM Recessed Mount Kit for BMA CT, BMA CTH and BMA 360	\$61.00	20%	\$48.80
910-3200-204-50	50 Ft RJ45 CAT6, twisted pair, solid core, factory terminated, plenum rated cable x Qty 1	\$43.00	20%	\$34.40
910-3200-204-100	100 Ft RJ45 CAT6, twisted pair, solid core, factory terminated, plenum rated cable x Qty 1	\$76.00	20%	\$60.80
910-3200-203-12	Includes 12 inch suspension column, interface bracket, mounting bracket, and suspended ceiling kit to hang BMA 1 or BMA 2 from a ceiling grid	\$417.00	20%	\$333.60
910-3200-203-12-B	Includes 12 inch suspension column, interface bracket, mounting bracket, and suspended ceiling kit to hang BMA 1 or BMA 2 from a ceiling grid	\$417.00	20%	\$333.60
910-3200-203-24	Includes 24 inch suspension column, interface bracket, mounting bracket, and suspended ceiling kit to hang BMA 1 or BMA 2 from a ceiling grid	\$428.00	20%	\$342.40
910-3200-203-48	Includes 48 inch suspension column, interface bracket, mounting bracket, and suspended ceiling kit to hang BMA 1 or BMA 2 from a ceiling grid	\$461.00	20%	\$368.80
910-3200-203	Includes interface bracket, mounting bracket, and suspended ceiling kit to hang BMA 1 or BMA 2 from a ceiling grid. Suspension column is not included.	\$384.00	20%	\$307.20
910-3200-500	Conference Controller for COLLABORATE LIVE video conferencing system and CONVERGE PRO 2 audio conferencing system	\$1,621.00	20%	\$1,296.80
910-3200-501	Touch Panel Controller for CONVERGE Pro 2 with built-in Dialer application, with RS232/IP/WiFi connectivity options	\$1,297.00	20%	\$1,037.60

910-3200-502	Tabletop stand mount kit for CONVERGE Pro 2 Touch Panel Controller	\$54.00	20%	\$43.20
910-3200-503	Wall mount kit for CONVERGE Pro 2 Touch Panel Controller	\$21.00	20%	\$16.80
910-3200-301	P-Link Expander for CP2 DSP Mixers. Includes 12 GPIO Inputs, 12 GPIO Outputs, and Phoenix connector terminal blocks.	\$713.00	20%	\$570.40
910-3200-302	P-Link Expander for CP2 DSP Mixers. 2channel USB AudioTx/Rx Expander Unit. Includes 6 ft USB cable.	\$713.00	20%	\$570.40
910-3200-303	P-Link Expander for CP2 DSP Mixers. Includes Bluetooth Expander Wall Panel, Trim Plate, Low Voltage 1-Gang Wall Bracket, NFC Button.	\$843.00	20%	\$674.40
910-3200-401	4 Ch x 60 Watts Class-D audio power amplifier. Half rack size. Rack-mount kit not included.	\$1,037.00	20%	\$829.60
910-3200-402	1 RU Mounting Kit to mount one unit or two units of CONVERGE PA 460 Amplifier.	\$54.00	20%	\$43.20
930-3200-401-1	Includes: (A) 1 CONVERGE PA 460 Amplifier unit and (B) 1 Rack Mounting Kit.	\$1,091.00	20%	\$872.80
930-3200-401-2	Includes: (A) Qty 2 CONVERGE PA 460 Amplifier units and (B) 1 Rack Mounting Kit.	\$2,128.00	20%	\$1,702.40
910-3200-701	DSP Mixer with 3 Mic/Line AEC Inputs, 1 Line Input, 2 Line Outputs, 2 x 10 Watt @8ohms Speaker Outputs, 1 HDMI Output, 1 USB 3.0 Type B Host Computer Input, 1 USB 3.0 Type A, 1 Ethernet port, 1 LAN Passthrough port, 1 Expander Port. Includes Mounting Bracket and 6 ft USB 3.0 cable..	\$1,896.00	20%	\$1,516.80
910-3001-120	Presentation switcher kit with USB and video extension over HDBT CAT6 cable and with dual USB host capability. Transmitter provides USB 3.0, HDMI, analog audio out, GPIO, RS-232, TCP/IP. Receiver provides USB 2.0, HDMI, analog audio out, RS-232, Ethernet passthrough.	\$2,299.00	20%	\$1,839.20
930-3200-206-U	Includes: (A) CONVERGE Huddle CTH (B) BMA CTH 24 inch, (C) 36W PoE+ power supply kit (D) COLLABORATE Space Pro 10 license for 90 days.	\$6,437.00	20%	\$5,149.60
930-3200-206-I	Includes: (A) CONVERGE Huddle CTH (B) BMA CTH 600 mm, (C) 36W PoE+ power supply kit (D) COLLABORATE Space Pro 10 license for 90 days.	\$6,437.00	20%	\$5,149.60
930-3200-010-U	Includes: (A) BMA CTH 24 inch (B) Versa USB (C) 36W PoE+ power supply kit and (D) 50 ft. CAT6 cable	\$5,254.00	20%	\$4,203.20
930-3200-010-I	Includes: (A) BMA CTH 600 mm, (B) Versa USB, (C) 36W PoE+ power supply kit and (D) 50 ft. CAT6 cable	\$5,254.00	20%	\$4,203.20
930-3200-020-U	Includes: (A) BMA CTH 24 inch, (B) Versa USB, (C) 36W PoE+ power supply kit, (D) UNITE 60 4k Camera, (E) two 6" ceiling speakers, (F) COLLABORATE Versa Hub, (G) 50-ft. speaker cable, (H) 50 ft. CAT6 cable and (I) 30 ft. USB 3.0 extender cable.	\$6,604.00	20%	\$5,283.20
930-3200-020-I	Includes: (A) BMA CTH 600 mm, (B) Versa USB, (C) 36W PoE+ power supply kit, (D) UNITE 60 4k Camera, (E) two 6" ceiling speakers, (F)	\$6,604.00	20%	\$5,283.20

	COLLABORATE Versa Hub, (G) 50-ft. speaker cable, (H) 50 ft. CAT6 cable and (I) 30 ft. USB 3.0 extender cable.			
930-3200-R160	Includes: (A) BMA CTH 24 inch, (B) Versa USB, (C) 36W PoE+ power supply kit, (D) UNITE 160 4k PTZ Camera, (E) two 6" ceiling speakers, (F) COLLABORATE Versa Hub, (G) 50-ft. speaker cable, (H) 50 ft. CAT6 cable and (I) 30 ft. USB 3.0 extender cable.	\$7,559.00	20%	\$6,047.20
930-3200-R160-I	Includes: (A) BMA CTH 600mm, (B) Versa USB, (C) 36W PoE+ power supply kit, (D) UNITE 160 4k PTZ Camera, (E) two 6" ceiling speakers, (F) COLLABORATE Versa Hub, (G) 50-ft. speaker cable, (H) 50 ft. CAT6 cable and (I) 30 ft. USB 3.0 extender cable.	\$7,559.00	20%	\$6,047.20
910-3200-702-30	30 feet (~10 meters) long USB 3.0 Cable, to connect a Laptop with Converge Huddle or Unite camera	\$274.00	20%	\$219.20
910-3200-702-100	100 feet (~30 meters) long USB 3.0 Cable, to connect a Laptop with Converge Huddle or Unite camera	\$549.00	20%	\$439.20
910-3200-703	Rack mounting kit for mounting one or two Converge Huddle units in 1RU rack space	\$54.00	20%	\$43.20
910-151-880	DSP Mixer with 8 Mic/Line AEC Inputs, 4 Line Inputs, 12 Line Outputs	\$4,792.00	20%	\$3,833.60
910-151-881	DSP Mixer with 8 Mic/Line AEC Inputs, 4 Line Inputs, 12 Line Outputs, 1 Telephone Interface	\$5,012.00	20%	\$4,009.60
910-151-882	DSP Mixer with 8 Mic/Line AEC Inputs, 4 Line Inputs, 8 Line Outputs, 1 Telephone Interface, 4 x 35 Watt Power Amplifier	\$5,276.00	20%	\$4,220.80
910-151-840	DSP Mixer with 4 Mic/Line AEC Inputs, 4 Line Inputs, 8 Line Outputs, 1 Telephone Interface	\$3,740.00	20%	\$2,992.00
910-151-810	DSP Mixer with 8 Mic/Line AEC Inputs, 4 Line Inputs	\$3,828.00	20%	\$3,062.40
910-151-825	VoIP Interface with 2 Line Inputs, 2 Line Outputs	\$1,184.00	20%	\$947.20
910-001-003	Beamforming Microphone Array for Converge Pro (White), PoE Injector not included.	\$4,399.00	20%	\$3,519.20
910-001-003-B	Beamforming Microphone Array for Converge Pro (Black). PoE Injector not included.	\$4,399.00	20%	\$3,519.20
910-001-004	Includes 15.4 Watt PoE Injector, 6 ft power cord, 25 ft CAT5e cable	\$109.00	20%	\$87.20
910-001-005-12-B	Includes clamps, plates, hardware, and trim for attaching to ceiling grid. Compatible with BMA 1 and BMA 2	\$142.00	20%	\$113.60
910-001-005-24-B	Includes clamps, plates, hardware, and trim for attaching to ceiling grid. Compatible with BMA 1 and BMA 2	\$164.00	20%	\$131.20
910-001-005-36	Includes clamps, plates, hardware, and trim for attaching to ceiling grid. Compatible with BMA 1 and BMA 2	\$252.00	20%	\$201.60

910-154-055	DSP Mixer with 8 Mic/Line AEC Inputs, 2 Line Inputs, 8 Line Outputs, 1 Telephone Interface.	\$3,690.00	20%	\$2,952.00
910-154-030	Includes 6 ft RJ9 cable, 12 ft RJ45 cable,	\$550.00	20%	\$440.00
910-3000-002	DSP Matrix Mixer with 512 x 512 Dante channels, 4 Line Inputs, 4 Line Outputs	\$12,099.00	20%	\$9,679.20
910-3000-006	DSP Matrix Mixer with 64 x 64 Dante channels, 4 Line Inputs, 4 Line Outputs	\$6,049.00	20%	\$4,839.20
910-151-901	DSP Mixer with 8 Mic/Line Inputs, 4 Line Inputs, 8 Line Outputs, 4 x 35 Watt Power Amplifiers	\$3,299.00	20%	\$2,639.20
910-151-900	DSP Mixer with 8 Mic/Line Inputs, 4 Line Inputs, 8 Line Outputs	\$2,364.00	20%	\$1,891.20
910-151-806	Includes 25 ft CAT5e cable, 6 ft USB cable and DC power supply.	\$549.00	20%	\$439.20
910-151-807	Includes 18 inch link cable and DC power supply.	\$769.00	20%	\$615.20
910-151-001-01	Includes 2 x LS6CT ceiling speakers with 8 ohm and 70V/100V transformer taps and ceiling tile bridges.	\$285.00	20%	\$228.00
910-151-002-01	Includes 2 x LS5WT wall mount speakers with 8 ohm and 70V/100V transformer taps and mounting brackets.	\$285.00	20%	\$228.00
CBL-0125-001	Cable Speaker 18 AWG Clear C-240 50'	\$33.00	20%	\$26.40
830-151-895	FAN 5V	\$32.00	20%	\$25.60
673-016-104L	Term Block/F Euro 4P (Phoenix Connector)	\$4.00	20%	\$3.20
673-017-212	Term Block/F 12 POS 3.81 MM SPC (Green Phoenix Connector)	\$16.00	20%	\$12.80
699-110-004	2.5M 3 COND Euro	\$16.00	20%	\$12.80
699-110-005	5 AMP 2.5M 3 COND UK	\$16.00	20%	\$12.80
910-6200-101-W	Includes 7 ft drop-down cable and hardware for installing in ceiling tile	\$824.00	20%	\$659.20
910-6200-101-B	Includes 7 ft drop-down cable and hardware for installing in ceiling tile	\$824.00	20%	\$659.20
910-6200-102	Includes mounting bracket. CAT6 cable not included.	\$109.00	20%	\$87.20
910-6200-103	Includes Phoenix connector terminal blocks, DC power supply, and mounting bracket.	\$219.00	20%	\$175.20
930-6200-103-W-A	Includes 1 x Analog-X Interface, 1 x Mic Capsule, 1 x Analog-X Junction Box. DC power adapter and mounting brackets included. CAT6 cable not included.	\$1,152.00	20%	\$921.60

930-6200-103-B-A	Includes 1 x Analog-X Interface, 1 x Mic Capsule, 1 x Analog-X Junction Box. DC power adapter and mounting brackets included. CAT6 cable not included.	\$1,152.00	20%	\$921.60
930-6200-206-W-A	Includes 1 x Analog-X Interface, 2 x Mic Capsules, 2 x Analog-X Junction Boxes. DC power adapter and mounting brackets included. CAT6 cable not included.	\$2,085.00	20%	\$1,668.00
930-6200-206-B-A	Includes 1 x Analog-X Interface, 2 x Mic Capsules, 2 x Analog-X Junction Boxes. DC power adapter and mounting brackets included. CAT6 cable not included.	\$2,085.00	20%	\$1,668.00
930-6200-309-W-A	Includes 1 x Analog-X Interface, 3 x Mic Capsules, 3 x Analog-X Junction Boxes. DC power adapter and mounting brackets included. CAT6 cable not included.	\$3,018.00	20%	\$2,414.40
930-6200-309-B-A	Includes 1 x Analog-X Interface, 3 x Mic Capsules, 3 x Analog-X Junction Boxes. DC power adapter and mounting brackets included. CAT6 cable not included.	\$3,018.00	20%	\$2,414.40
930-6200-412-W-A	Includes 1 x Analog-X Interface, 4 x Mic Capsules, 4 x Analog-X Junction Boxes. DC power adapter and mounting brackets included. CAT6 cable not included.	\$3,951.00	20%	\$3,160.80
930-6200-412-B-A	Includes 1 x Analog Interface, 4 x Mic Capsules, 4 x Analog-X Junction Boxes. DC power adapter and mounting brackets included. CAT6 cable not included.	\$3,951.00	20%	\$3,160.80
910-6200-101-W	Includes 7 ft drop-down cable and hardware for installing in ceiling tile	\$824.00	20%	\$659.20
910-6200-101-B	Includes 7 ft drop-down cable and hardware for installing in ceiling tile	\$824.00	20%	\$659.20
910-6200-104	Includes mounting bracket and 30 ft CAT6 plenum rated cable.	\$236.00	20%	\$188.80
910-6200-105-D	Includes mounting bracket. PoE injector not included.	\$487.00	20%	\$389.60
930-6200-103-W-D	Includes 1 x Dante Interface, 1 x Mic Capsule, 1 x Dante Junction Box, 1 x 30 ft CAT6 cable. Mounting brackets included. PoE injector not included.	\$1,547.00	20%	\$1,237.60
930-6200-103-B-D	Includes 1 x Dante Interface, 1 x Mic Capsule, 1 x Dante Junction Box, 1 x 30 ft CAT6 cable. Mounting brackets included. PoE injector not included.	\$1,547.00	20%	\$1,237.60
930-6200-206-W-D	Includes 1 x Dante Interface, 2 x Mic Capsules, 2 x Dante Junction Boxes, 2 x 30 ft CAT6 cable. Mounting brackets included. PoE injector not included.	\$2,607.00	20%	\$2,085.60
930-6200-206-B-D	Includes 1 x Dante Interface, 2 x Mic Capsules, 2 x Dante Junction Boxes, 2 x 30 ft CAT6 cable. Mounting brackets included. PoE injector not included.	\$2,607.00	20%	\$2,085.60
930-6200-309-W-D	Includes 1 x Dante Interface, 3 x Mic Capsules, 3 x Dante Junction Boxes, 3 x 30 ft CAT6 cable. Mounting brackets included. PoE injector not included.	\$3,667.00	20%	\$2,933.60

930-6200-309-B-D	Includes 1 x Dante Interface, 3 x Mic Capsules, 3 x Dante Junction Boxes, 3 x 30 ft CAT6 cable. Mounting brackets included. PoE injector not included.	\$3,667.00	20%	\$2,933.60
930-6200-412-W-D	Includes 1 x Dante Interface, 4 x Mic Capsules, 4 x Dante Junction Boxes, 4 x 30 ft CAT6 cable. Mounting brackets included. PoE injector not included.	\$4,727.00	20%	\$3,781.60
930-6200-412-B-D	Includes 1 x Dante Interface, 4 x Mic Capsules, 4 x Dante Junction Boxes, 4 x 30 ft CAT6 cable. Mounting brackets included. PoE injector not included.	\$4,727.00	20%	\$3,781.60
910-001-013-W	Includes microphone array, RJ45 to Phoenix adapter, ceiling mounting base, 12" drop-down cable, 24" drop-down cable, 25' plenum rated CAT5e cable	\$659.00	20%	\$527.20
910-001-013-B	Includes microphone array, RJ45 to Phoenix adapter, ceiling mounting base, 12" drop-down cable, 24" drop-down cable, 25' plenum rated CAT5e cable	\$659.00	20%	\$527.20
910-001-014-W	Includes microphone array, RJ45 to XLR adapter, ceiling mounting base, 12" drop-down cable, 24" drop-down cable, 25' plenum rated CAT5e cable	\$659.00	20%	\$527.20
910-001-014-B	Includes microphone array, RJ45 to XLR adapter, ceiling mounting base, 12" drop-down cable, 24" drop-down cable, 25' plenum rated CAT5e cable	\$659.00	20%	\$527.20
910-103-162	Omni-Directional Button Microphone	\$202.00	20%	\$161.60
910-103-164	Uni-Directional Button Microphone	\$218.00	20%	\$174.40
910-103-340	Tabletop Delta Microphone	\$1,084.00	20%	\$867.20
910-103-161	Tabletop Uni-Directional Microphone	\$231.00	20%	\$184.80
910-6100-201	2 Channel Wireless Receiver with 2.4 GHz RF band; Di-pole Antennas & USB power supply included; (Docking station and XLR-to-Euroblock adapter not included).	\$879.00	20%	\$703.20
910-6100-010	1 Channel Wireless Receiver with 2.4 GHz RF band and with USB-C for audio and configuration; Di-pole Antennas included; Docking station not included	\$549.00	20%	\$439.20
910-6101-001	Wireless Tabletop / Boundary Cardioid Microphone with 2.4 GHz RF band	\$395.00	20%	\$316.00
910-6101-011	Wireless Tabletop / Boundary Omni Microphone with 2.4 GHz RF band	\$395.00	20%	\$316.00
910-6102-061	Wireless Gooseneck / Podium Cardioid Microphone with 2.4 GHz RF band, neck with 6 inch length & double bends	\$483.00	20%	\$386.40
910-6102-121	Wireless Gooseneck / Podium Cardioid Microphone with 2.4 GHz RF band, neck with 12 inch length & double bends	\$483.00	20%	\$386.40
910-6102-181	Wireless Gooseneck / Podium Cardioid Microphone with 2.4 GHz RF band, neck with 18 inch length & double bends	\$483.00	20%	\$386.40

910-6103-001	Wireless Handheld with H18, Condenser, Cardioid Microphone capsule with 2.4 GHz RF band	\$527.00	20%	\$421.60
910-6103-011	Wireless Handheld with H13, Dynamic, Super Cardioid Microphone capsule with 2.4 GHz RF band	\$527.00	20%	\$421.60
910-6104-001	Wireless Beltpack Transmitter with TA4F, Mini XLR mic connection - 2.4 GHz RF band	\$439.00	20%	\$351.20
910-6105-011	Di-pole Antenna extension kit with pair of 10 Ft RG58 Plenum cables tuned for 2.4 GHz RF band, includes pair of mounting brackets. Antennas not included.	\$131.00	20%	\$104.80
910-6105-021	Di-pole Antenna extension kit with pair of 25 Ft RG8 Plenum cables tuned for 2.4 GHz RF band, includes pair of mounting brackets. Antennas not included.	\$395.00	20%	\$316.00
910-6106-001	1U Universal Shelf (black color)	\$43.00	20%	\$34.40
910-6106-002	XLR-to-Euroblock adapter (12 inch cable, 1 Ch x Qty 2)	\$70.00	20%	\$56.00
910-6000-408-C	4 Channel Wireless Receiver with RF band M550 (537-563 MHz) Compressed; 4-bay docking station included.	\$3,607.00	20%	\$2,885.60
910-6000-408-C-D	4 Channel Wireless Receiver with RF band M550 (537-563 MHz) Compressed, with built-in Dante; 4-bay docking station included.	\$3,959.00	20%	\$3,167.20
910-6000-808-C	8 Channel Wireless Receiver with RF band M550 (537-563 MHz) Compressed; 8-bay docking station included.	\$4,575.00	20%	\$3,660.00
910-6000-808-C-D	8 Channel Wireless Receiver with RF band M550 (537-563 MHz) Compressed, with built-in Dante; 8-bay docking station included.	\$5,103.00	20%	\$4,082.40
910-6001-008-C	Wireless Tabletop / Boundary Cardioid Microphone with RF band M550 (537-563 MHz) Compressed	\$396.00	20%	\$316.80
910-6001-018-C	Wireless Tabletop / Boundary Omni Microphone with RF band M550 (537-563 MHz) Compressed	\$396.00	20%	\$316.80
910-6002-068-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M550 (537-563 MHz) Compressed, neck with 6 inch length & double bends	\$528.00	20%	\$422.40
910-6002-128-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M550 (537-563 MHz) Compressed, neck with 12 inch length & double bends	\$528.00	20%	\$422.40
910-6002-188-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M550 (537-563 MHz) Compressed, neck with 18 inch length & double bends	\$528.00	20%	\$422.40
910-6003-008-C	Wireless Handheld with H18, Condenser, Cardioid Microphone capsule with RF band M550 (537-563 MHz) Compressed	\$600.00	20%	\$480.00
910-6003-018-C	Wireless Handheld with OM3, Dynamic, Super Cardioid Microphone capsule with RF band M550 (537-563 MHz) Compressed	\$574.00	20%	\$459.20
910-6004-008-C	Wireless Beltpack Microphone with TA4F, Mini XLR mic connection - RF band M550 (537-563 MHz) Compressed	\$486.00	20%	\$388.80

910-6005-418	Wireless Extension Antennaswith only pair of ceiling mount antennas, without cables, for RF band M550 (537-563 MHz). Choose cables from "Accessories for all RF Ranges".	\$264.00	20%	\$211.20
910-6000-405-C	4 Channel Wireless Receiver with RF band M586 (573-599 MHz) Compressed; 4-bay docking station included.	\$3,607.00	20%	\$2,885.60
910-6000-405-C-D	4 Channel Wireless Receiver with RF band M586 (573-599 MHz) Compressed, with built-in Dante; 4-bay docking station included.	\$3,959.00	20%	\$3,167.20
910-6000-805-C	8 Channel Wireless Receiver with RF band M586 (573-599 MHz) Compressed; 8-bay docking station included.	\$4,575.00	20%	\$3,660.00
910-6000-805-C-D	8 Channel Wireless Receiver with RF band M586 (573-599 MHz) Compressed, with built-in Dante; 8-bay docking station included.	\$4,639.00	20%	\$3,711.20
910-6001-005-C	Wireless Tabletop / Boundary Cardioid Microphone with RF band M586 (573-599 MHz) Compressed	\$396.00	20%	\$316.80
910-6001-015-C	Wireless Tabletop / Boundary Omni Microphone with RF band M586 (573-599 MHz) Compressed	\$396.00	20%	\$316.80
910-6002-065-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M586 (573-599 MHz) Compressed, neck with 6 inch length & double bends	\$528.00	20%	\$422.40
910-6002-125-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M586 (573-599 MHz) Compressed, neck with 12 inch length & double bends	\$528.00	20%	\$422.40
910-6002-185-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M586 (573-599 MHz) Compressed, neck with 18 inch length & double bends	\$528.00	20%	\$422.40
910-6003-005-C	Wireless Handheld with H18, Condenser, Cardioid Microphone capsule with RF band M586 (573-599 MHz) Compressed	\$600.00	20%	\$480.00
910-6003-015-C	Wireless Handheld with OM3, Dynamic, Super Cardioid Microphone capsule with RF band M586 (573-599 MHz) Compressed	\$574.00	20%	\$459.20
910-6004-005-C	Wireless Beltpack Microphone with TA4F, Mini XLR mic connection - RF band M586 (573-599 MHz) Compressed	\$486.00	20%	\$388.80
910-6005-415	Wireless Extension Antennaswith only pair of ceiling mount antennas, without cables, for RF band M586 (573-599 MHz). Choose cables from "Accessories for all RF Ranges".	\$264.00	20%	\$211.20
910-6005-425	Wireless Extension Antennaswith only pair of Mic Stand mount antennas, without cables, for RF band M586 (573-599 MHz). Choose cables from "Accessories for all RF Ranges".	\$264.00	20%	\$211.20
910-6000-404-C	4 Channel Wireless Receiver with RF band M500 (486-512 MHz) Compressed; 4-bay docking station included.	\$3,607.00	20%	\$2,885.60
910-6000-404-C-D	4 Channel Wireless Receiver with RF band M500 (486-512 MHz) Compressed, with built-in Dante; 4-bay docking station included.	\$3,959.00	20%	\$3,167.20
910-6000-804-C	8 Channel Wireless Receiver with RF band M500 (486-512 MHz) Compressed; 8-bay docking station included.	\$4,575.00	20%	\$3,660.00

910-6000-804-C-D	8 Channel Wireless Receiver with RF band M500 (486-512 MHz) Compressed, with built-in Dante; 8-bay docking station included.	\$5,103.00	20%	\$4,082.40
910-6001-004-C	Wireless Tabletop / Boundary Cardioid Microphone with RF band M500 (486-512 MHz) Compressed	\$396.00	20%	\$316.80
910-6001-014-C	Wireless Tabletop / Boundary Omni Microphone with RF band M500 (486-512 MHz) Compressed	\$396.00	20%	\$316.80
910-6002-064-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M500 (486-512 MHz) Compressed, neck with 6 inch length & double bends	\$528.00	20%	\$422.40
910-6002-124-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M500 (486-512 MHz) Compressed, neck with 12 inch length & double bends	\$528.00	20%	\$422.40
910-6002-184-C	Wireless Gooseneck / Podium Cardioid Microphone with RF band M500 (486-512 MHz) Compressed, neck with 18 inch length & double bends	\$528.00	20%	\$422.40
910-6003-004-C	Wireless Handheld with H18, Condenser, Cardioid Microphone capsule with RF band M500 (486-512 MHz) Compressed	\$600.00	20%	\$480.00
910-6003-014-C	Wireless Handheld with OM3, Dynamic, Super Cardioid Microphone capsule with RF band M500 (486-512 MHz) Compressed	\$574.00	20%	\$459.20
910-6004-004-C	Wireless Beltpack Microphone with TA4F, Mini XLR mic connection - RF band M500 (486-512 MHz) Compressed	\$486.00	20%	\$388.80
910-6005-414	Wireless Extension Antennas with only pair of ceiling mount antennas, without cables, for RF band M500 (486-512 MHz). Choose cables from "Accessories for all RF Ranges".	\$264.00	20%	\$211.20
910-6005-424	Wireless Extension Antennas with only pair of Mic Stand mount antennas, without cables, for RF band M500 (486-512 MHz). Choose cables from "Accessories for all RF Ranges".	\$264.00	20%	\$211.20
910-6000-800	8-bay docking (charging) station for recharging transmitters	\$264.00	20%	\$211.20
910-6000-400	4-bay docking (charging) station for recharging transmitters	\$220.00	20%	\$176.00
910-6004-010	Lavalier, Omni, Black color microphone for Wireless Beltpack Transmitter	\$127.00	20%	\$101.60
910-6004-040	Lavalier, Cardioid, Black color microphone for Wireless Beltpack Transmitter	\$136.00	20%	\$108.80
910-6004-020	Headset (single ear), Omni, Black color microphone for Wireless Beltpack Transmitter	\$247.00	20%	\$197.60
910-6004-020-T	Headset (single ear), Omni, Tan color microphone for Wireless Beltpack Transmitter	\$247.00	20%	\$197.60
910-6004-050	Lanyard, Omni, Black color microphone for Wireless Beltpack Transmitter	\$247.00	20%	\$197.60

910-6005-200	Wireless Extension Antenna Combiner - 2-Way, 3 dB Loss	\$225.00	20%	\$180.00
910-6005-300	Wireless Extension Antenna Combiner - 3-Way, 4.5 dB Loss	\$274.00	20%	\$219.20
910-6005-400	Wireless Extension Antenna Combiner - 4-Way, 4.5 dB Loss	\$327.00	20%	\$261.60
DSA-Cables(10)-P	RG58 Plenum Cables w/ TNC Male Connectors-10-Ft, 1 each	\$42.00	20%	\$33.60
DSA-Cables(25)-P	RG58 Plenum Cables w/ TNC Male Connectors-25-Ft, 1 each	\$51.00	20%	\$40.80
DSA-Cables(50)-P	RG58 Plenum Cables w/ TNC Male Connectors-50-Ft, 1 each	\$68.00	20%	\$54.40
DSA-Cables(75)-P	RG58 Plenum Cables w/ TNC Male Connectors-75-Ft, 1 each	\$82.00	20%	\$65.60
DSA-Cables(100)-P	RG58 Plenum Cables w/ TNC Male Connectors-100-Ft, 1 each	\$96.00	20%	\$76.80
CNLMR400TNC-25	LMR400 Non-Plenum Cables w/ TNC Male Connectors-25-Ft, 1 each	\$86.00	20%	\$68.80
CNLMR400TNC-50	LMR400 Non-Plenum Cables w/ TNC Male Connectors-50-Ft, 1 each	\$124.00	20%	\$99.20
CNLMR400TNC-75	LMR400 Non-Plenum Cables w/ TNC Male Connectors-75-Ft, 1 each	\$170.00	20%	\$136.00
CNLMR400TNC-100	LMR400 Non-Plenum Cables w/ TNC Male Connectors-100-Ft, 1 each	\$239.00	20%	\$191.20
CNLMR400TNC-150	LMR400 Non-Plenum Cables w/ TNC Male Connectors-150-Ft, 1 each	\$339.00	20%	\$271.20
CNLMR400TNC-200	LMR400 Non-Plenum Cables w/ TNC Male Connectors-200-Ft, 1 each	\$440.00	20%	\$352.00
CNLMR400TNC-300	LMR400 Non-Plenum Cables w/ TNC Male Connectors-300-Ft, 1 each	\$642.00	20%	\$513.60
CNLMR400TNC-400	LMR400 Non-Plenum Cables w/ TNC Male Connectors-400-Ft, 1 each	\$842.00	20%	\$673.60
CNLMR400TNC-500	LMR400 Non-Plenum Cables w/ TNC Male Connectors-500-Ft, 1 each	\$1,042.00	20%	\$833.60
CN25810TNC-25	RG8 Plenum Cables w/ TNC Male Connectors-25-Ft, 1 each	\$106.00	20%	\$84.80
CN25810TNC-50	RG8 Plenum Cables w/ TNC Male Connectors-50-Ft, 1 each	\$160.00	20%	\$128.00
CN25810TNC-75	RG8 Plenum Cables w/ TNC Male Connectors-75-Ft, 1 each	\$247.00	20%	\$197.60
CN25810TNC-100	RG8 Plenum Cables w/ TNC Male Connectors-100-Ft, 1 each	\$317.00	20%	\$253.60
CN25810TNC-150	RG8 Plenum Cables w/ TNC Male Connectors-150-Ft, 1 each	\$458.00	20%	\$366.40
CN25810TNC-200	RG8 Plenum Cables w/ TNC Male Connectors-200-Ft, 1 each	\$544.00	20%	\$435.20

DSGN6-C	Podium gooseneck, double bend, 6 inch, with cardioid capsule	\$150.00	20%	\$120.00
DSGN12-C	Podium gooseneck, double bend, 12 inch, with cardioid capsule	\$136.00	20%	\$108.80
DSGN18-C	Podium gooseneck, double bend, 18 inch, with cardioid capsule	\$150.00	20%	\$120.00
MSC-0071-001	Windscreen for podium microphone capsule	\$17.00	20%	\$13.60
DSA-P-Cassette	Cassette for Gooseneck/Podium Transmitter; Includes 4 NiMH rechargeable batteries	\$62.00	20%	\$49.60
910-6000-900	(PSU) Power Supply Unit for Transmitters, w/ USB Cables, Universal Plug	\$24.00	20%	\$19.20
SWBAA2	Pair of AA batteries (NiMH)	\$17.00	20%	\$13.60
DS-PA1030-UNIV	PSU-DC external power supply for Docking Stations or Receivers	\$44.00	20%	\$35.20
CBL-0090-001	Cable Assy 6in EURO to XLRM 4ch	\$79.00	20%	\$63.20
910-2100-018	PTZ camera with 20x optical zoom, 4Kp30 UHD, USB, HDMI, IP connections, AI smart face tracking, and auto framing.	\$2,199.00	20%	\$1,759.20
910-2100-080	PTZ camera with 20x optical zoom, 1080P60 full HD, USB, HDMI, and IP connections	\$1,999.00	20%	\$1,599.20
910-2100-003	PTZ camera with 12x optical zoom, 1080P60 full HD, USB, HDMI, and IP connections	\$1,699.00	20%	\$1,359.20
910-2100-012	4K PTZ camera with 12x optical Zoom, 2160P30 UHD, USB, AI smart face tracking, and auto framing.	\$1,319.00	20%	\$1,055.20
910-2100-004	PTZ camera with 12x optical Zoom, 1080P30 Full HD, USB	\$1,199.00	20%	\$959.20
910-2100-180	4K, USB, e-PTZ camera with real-time stitching to create 180-degree panoramic view, six different display modes, and 4x zoom.	\$747.00	20%	\$597.60
910-2100-009	4K, USB, e-PTZ with UVC Protocol, 120 degree ultra wide-angle field-of-view with autofocus, AI based auto-frame, and voice tracking.	\$364.00	20%	\$291.20
910-2100-006	4K, USB, e-PTZ with UVC Protocol, 120 degree ultra wide-angle field-of-view	\$299.00	20%	\$239.20
910-2100-008	4K, USB, e-PTZ with UVC Protocol, 110 degree ultra wide-angle field-of-view with auto framing	\$329.00	20%	\$263.20
910-2100-020	1080p30 USB camera, 100 degree wide-angle field-of-view	\$120.00	20%	\$96.00
910-2100-010	USB camera supports up to 1080p30.	\$29.00	20%	\$23.20
910-2100-103	Wall mount for UNITE 200, 200 Pro, and 260 Pro cameras	\$142.00	20%	\$113.60

910-2100-203	Ceiling mount for UNITE 200, 200 Pro, and 260 Pro cameras	\$164.00	20%	\$131.20
910-2100-104	Wall mount for UNITE 150 and 160 4K cameras	\$142.00	20%	\$113.60
910-2100-204	Ceiling mount for UNITE 150 and 160 4K cameras	\$164.00	20%	\$131.20
910-159-001	USB personal speakerphone with USB cable	\$138.00	20%	\$110.40
910-159-257	USB personal speakerphone optimized for Skype for Business with built-in call control and USB cable	\$138.00	20%	\$110.40
910-156-500	USB Bluetooth speakerphone	\$449.00	20%	\$359.20
910-156-200	USB group speakerphone with USB cable	\$399.00	20%	\$319.20
910-156-200-00	Includes two CHAT 150 USB group speakerphones, two USB cables, Attach cable and power supply	\$849.00	20%	\$679.20
910-156-220	USB group speakerphone with Cisco breakout box for 7940, 7960, and 7970 phones, power adapter, international power lips, RJ-9/RJ-9 telephone cable, 25' link cable, USB cable and CD	\$449.00	20%	\$359.20
910-156-250	USB group speakerphone optimized for Skype for Business	\$399.00	20%	\$319.20
910-156-250-00	Includes two CHAT 170 USB group speakerphones optimized for Skype for Business, two USB cables, Attach cable and power supply	\$849.00	20%	\$679.20
830-156-200	10 feet Chat 150 USB Cable	\$33.00	20%	\$26.40
830-158-011L	RJ-45 keyed 25 ft Cable	\$28.00	20%	\$22.40
910-156-225	12' link cable with integrated power supply connection, power adapter and international power clips	\$88.00	20%	\$70.40
910-158-500	Wired expandable conference phone, one base unit and connecting cables	\$549.00	20%	\$439.20
910-158-500-00	Includes two wired conference phones, one base unit and connecting cables	\$879.00	20%	\$703.20
910-158-500-01	Includes three wired conference phones, one base unit and connecting cables	\$1,274.00	20%	\$1,019.20
910-158-500-02	Includes four wired conference phones, one base unit, and connecting cables	\$1,625.00	20%	\$1,300.00
910-158-555	Includes wired conference phone and connecting cable. Base unit not included	\$439.00	20%	\$351.20
910-158-600	Wireless conference phone (DECT), base unit, battery pack, power supply charger and connecting cables	\$714.00	20%	\$571.20

910-158-600-00	Includes two wireless conference phones, base unit, battery pack, power supply charger and connecting cables	\$1,154.00	20%	\$923.20
910-158-370	Wired expandable VoIP conference phone, one base unit and connecting cables	\$549.00	20%	\$439.20
910-158-370-00	Includes two VoIP conference phones, one base unit and connecting cables	\$879.00	20%	\$703.20
910-158-370-01	Includes three VoIP conference phones, one base unit, and connecting cables	\$1,274.00	20%	\$1,019.20
910-158-550	Provides hardware necessary to split MAXAttach into complete separate phone systems. Includes power adaptor, base unit and connecting cables.	\$186.00	20%	\$148.80
592-158-003	7.2V 2200 MAH with fuse for MAX Wireless Phones	\$44.00	20%	\$35.20
850-158-027-02	With Cable Retainer for MAX Wireless Conference Phone - Euro	\$22.00	20%	\$17.60
830-158-005L	RJ-45/RJ-45 12 Ft	\$4.00	20%	\$3.20
830-158-002L	RJ-45/RJ-45 25 Ft	\$7.00	20%	\$5.60
699-158-015	US - Type 3-Pin	\$9.00	20%	\$7.20
910-154-010	Conferencing system supporting up to three units of Interact Mic or Interact Mic EX in any combination	\$2,200.00	20%	\$1,760.00
910-154-015	Three microphones with 360 degree coverage and integrated Mute button	\$385.00	20%	\$308.00
910-154-020	Microphone breakout box with three XLR Mic/Line input channels	\$495.00	20%	\$396.00
910-154-030	Includes 6 ft RJ9 cable, 12 ft RJ45 cable,	\$550.00	20%	\$440.00
910-001-014-W	Includes microphone array, RJ45 to XLR adapter, ceiling mounting base, 12" drop-down cable, 24" drop-down cable, 25' plenum rated CAT5e cable	\$659.00	20%	\$527.20
910-001-014-B	Includes microphone array, RJ45 to XLR adapter, ceiling mounting base, 12" drop-down cable, 24" drop-down cable, 25' plenum rated CAT5e cable	\$659.00	20%	\$527.20
910-151-002-01	Includes 2 x LS5WT wall mount speakers with 8 ohm and 70V/100V transformer taps and mounting brackets.	\$285.00	20%	\$228.00
930-3001-150	Includes: (A) COLLABORATE SPACE Pro 10 (B) COLLABORATE Versa hub (C) UNITE 150 PTZ camera and (D) CHAT 150 Speakerphone.	\$1,982.00	20%	\$1,585.60
930-3001-060	Includes: (A) COLLABORATE Versa hub (B) UNITE 60 Camera and (C) CHAT 150 Speakerphone	\$1,147.00	20%	\$917.60
930-3001-050	Includes: (A) COLLABORATE SPACE Pro 10 (B) COLLABORATE Versa hub (C) UNITE 50 - Camera and (D) CHAT 150 Speakerphone.	\$1,082.00	20%	\$865.60
930-3001-020	Includes: (A) UNITE 20 Pro Webcam and (B) CHAT 50 personal speakerphone	\$217.00	20%	\$173.60
930-3001-20P	Includes: (A) UNITE 20 Pro Webcam (B) CHAT 50 personal speakerphone and (C) Versa Hub	\$601.00	20%	\$480.80

930-3001-0160	Includes: (A) COLLABORATE Versa hub (B) UNITE 160 PTZ camera and (C) CHAT 150 Speakerphone	\$2,102.00	20%	\$1,681.60
930-3200-150	Includes: (A) CONVERGE Huddle (B) CMA1 White with accessories (C) UNITE 150 PTZ camera, (D) 36W PoE+ power supply kit and (E) COLLABORATE Space Pro 10 license for 90 days.	\$3,896.00	20%	\$3,116.80
930-3200-P60	Includes: (A) CONVERGE Huddle, (B) CMA1 White with accessories, (C) UNITE 60 Camera and (D) PoE power supply kit	\$3,061.00	20%	\$2,448.80
930-3200-050	Includes: (A) CONVERGE Huddle (B) CMA1 White with accessories (C) UNITE 50 4k Camera , (D) 36W PoE+ power supply kit and (E) COLLABORATE Space Pro 10 license for 90 days.	\$2,996.00	20%	\$2,396.80
930-3200-P160	Includes: (A) CONVERGE Huddle, (B) CMA1 White with accessories, (C) UNITE 160 PTZ camera and (D) 36W PoE+ power supply kit	\$4,016.00	20%	\$3,212.80
910-2200-001	Includes 4K 110 degree ultra-wide angle ePTZ camera with auto-framing and people tracking, integrated 4-element microphone array and built-in speaker with USB and Bluetooth connectivity.	\$1,210.00	20%	\$968.00
930-3200-206-U	Includes: (A) CONVERGE Huddle CTH (B) BMA CTH 24 inch, (C) 36W PoE+ power supply kit (D) COLLABORATE Space Pro 10 license for 90 days.	\$6,437.00	20%	\$5,149.60
930-3200-206-I	Includes: (A) CONVERGE Huddle CTH (B) BMA CTH 600 mm, (C) 36W PoE+ power supply kit (D) COLLABORATE Space Pro 10 license for 90 days.	\$6,437.00	20%	\$5,149.60
930-3200-010-U	Includes: (A) BMA CTH 24 inch (B) Versa USB (C) 36W PoE+ power supply kit and (D) 50 ft. CAT6 cable	\$5,254.00	20%	\$4,203.20
930-3200-010-I	Includes: (A) BMA CTH 600 mm, (B) Versa USB, (C) 36W PoE+ power supply kit and (D) 50 ft. CAT6 cable	\$5,254.00	20%	\$4,203.20
930-3200-020-U	Includes: (A) BMA CTH 24 inch, (B) Versa USB, (C) 36W PoE+ power supply kit, (D) UNITE 60 4k Camera, (E) two 6" ceiling speakers, (F) COLLABORATE Versa Hub, (G) 50-ft. speaker cable, (H) 50 ft. CAT6 cable and (I) 30 ft. USB 3.0 extender cable.	\$6,604.00	20%	\$5,283.20
930-3200-020-I	Includes: (A) BMA CTH 600 mm, (B) Versa USB, (C) 36W PoE+ power supply kit, (D) UNITE 60 4k Camera, (E) two 6" ceiling speakers, (F) COLLABORATE Versa Hub, (G) 50-ft. speaker cable, (H) 50 ft. CAT6 cable and (I) 30 ft. USB 3.0 extender cable.	\$6,604.00	20%	\$5,283.20
910-3200-701	DSP Mixer with 3 Mic/Line AEC Inputs, 1 Line Input, 2 Line Outputs, 2 x 10 Watt @8ohms Speaker Outputs, 1 HDMI Output, 1 USB 3.0 Type B Host Computer Input, 1 USB 3.0 Type A, 1 Ethernet port, 1 LAN Passthrough port, 1 Expander Port. Includes Mounting Bracket and 6 ft USB 3.0 cable..	\$1,896.00	20%	\$1,516.80
910-3200-702-30	30 feet (~10 meters) long USB 3.0 Cable, to connect a Laptop with Converge Huddle or Unite camera	\$274.00	20%	\$219.20
910-3200-702-100	100 feet (~30 meters) long USB 3.0 Cable, to connect a Laptop with Converge Huddle or Unite camera	\$549.00	20%	\$439.20

910-3200-703	Rack mounting kit for mounting one or two Converge Huddle units in 1RU rack space	\$54.00	20%	\$43.20
930-3001-302	Includes: (A) COLLABORATE 300 appliance (B) Wireless presentation (1-User) (C) Dual Display support (D) UNITE 160 4K USB PTZ camera (E) CHAT 150C Speakerphone and (F) COLLABORATE SPACE Pro 10.	\$3,957.00	20%	\$3,165.60
930-3001-602	Includes: (A) COLLABORATE Live 600 appliance (B) Wireless presentation (1-User) (C) Recording and streaming (D) Dual Display support (E) UNITE 260 Pro PTZ camera - 12x optical zoom (F) CHATAttach 150 Speakerphones and (G) COLLABORATE SPACE Pro 10.	\$8,547.00	20%	\$6,837.60
910-3001-302	COLLABORATE Live C300 includes: (A) COLLABORATE Live 300 appliance with P2P SIP/H.323 video conferencing (B) COLLABORATE SPACE Pro 10 licence for 90 days (C) Wireless presentation (1-User) and (D) Dual Display support.	\$2,199.00	20%	\$1,759.20
910-3001-602	COLLABORATE Live C600 includes: (A) COLLABORATE Live 600 appliance with 4-way SIP/H.323 video conferencing (B) COLLABORATE SPACE Pro 10 licence for 90 days (C) Wireless presentation (1-User) (D) Recording and streaming and (E) Dual Display support.	\$5,499.00	20%	\$4,399.20
910-401-805	"Multipoint upgrade (4-way to 9-way) for SIP/H.323 video conferencing	\$3,299.00	20%	\$2,639.20
910-3200-500	Conference Controller for COLLABORATE LIVE video conferencing system and CONVERGE PRO 2 audio conferencing system	\$1,621.00	20%	\$1,296.80
910-3001-120	Presentation switcher kit with USB and video extension over HDBT CAT6 cable and with dual USB host capability. Transmitter provides USB 3.0, HDMI, analog audio out, GPIO, RS-232, TCP/IP. Receiver provides USB 2.0, HDMI, analog audio out, RS-232, Ethernet passthrough.	\$2,299.00	20%	\$1,839.20
910-3001-100	Hub that connects USB camera, USB audio, room displays and laptop	\$384.00	20%	\$307.20
PWS-0024-001	Power supply for UNITE 200 Camera	\$142.00	20%	\$113.60
910-3200-205-IA	Adapter kit with 4 bracket pieces to fit a 600 mm BMA CT, BMA CTH or BMA 360 into a 625mm drop ceiling space.	\$143.00	20%	\$114.40
910-3001-200	USB group speakerphone optimized for COLLABORATE Pro	\$439.00	20%	\$351.20
910-3001-001	"Remote Control for COLLABORATE Pro 300, Pro 600 and Pro 900 (backward compatible with COLLABORATE Room Pro series)"	\$87.00	20%	\$69.60
910-401-209	Adapter for data sharing via external laptop or PC (DVI-I or HDMI to USB adapter connects external PC to COLLABORATE Pro appliance)	\$439.00	20%	\$351.20
910-401-913	Rack Mount Kit for COLLABORATE Live 600 and 900	\$142.00	20%	\$113.60
910-2005-001	Annual license includes 1 virtual meeting room, all basic features and phone dial out. This room supports up to 50 participants.	\$109.00	20%	\$87.20

910-2005-005	Annual license includes 5 virtual meeting rooms, all basic features and phone dial out. Each room supports up to 50 participants.	\$384.00	20%	\$307.20
910-2005-010	Annual license includes 10 virtual meeting rooms, all basic features and phone dial out. Each room supports up to 50 participants.	\$549.00	20%	\$439.20
910-2006-1C	Annual license includes 1 virtual meeting room and 1 classroom, all basic features and phone dial out. Virtual meeting room supports up to 100 participants and the classroom supports up to 150 students. Also includes 5 GB cloud storage. Managed using Admin portal.	\$329.00	20%	\$263.20
910-2006-1W	Annual license includes 1 virtual meeting room with IM/presence, Phone dial out and Channels and 1 webinar. Virtual room supports up to 100 participants and the webinar supports up to 500 participants. Also includes 5 GB cloud storage. Managed using Admin portal.	\$1,209.00	20%	\$967.20
910-2006-5	Annual license includes 5 virtual meeting rooms with IM/presence, Phone dial out and Channels. Each room supports up to 100 participants. Also includes shared 1 SIP/H.323 gateway license, 5 GB cloud storage. 100 Phone Dialout minutes included. Managed using Admin portal.	\$1,099.00	20%	\$879.20
910-2006-10	Annual license includes 10 virtual meeting rooms with IM/presence, Phone dial out and Channels. Each room supports up to 100 participants. Also includes shared 1 SIP/H.323 gateway license, 10 GB cloud storage. 200 Phone Dialout minutes included. Managed using Admin portal.	\$1,979.00	20%	\$1,583.20
910-2006-50	Annual license includes 50 virtual meeting rooms with IM/presence, Phone dial out and Channels. Each room supports up to 100 participants. Also includes shared 1 SIP/H.323 gateway license, 50 GB cloud storage. 1000 Phone Dialout minutes included. Managed using Admin portal.	\$6,599.00	20%	\$5,279.20
910-2009-001	Annual license which includes 1 classroom which supports up to 150 students. This requires an existing Collaborate Space Pro license or a purchase of new Collaborate Space Pro licenses.	\$109.00	20%	\$87.20
910-2009-002	Annual expansion license for existing Collaborate Space Pro Classroom: Additional 100 students to existing classroom. This requires an existing Collaborate Space Pro license and a Collaborate Space Pro Classroom add on license.	\$109.00	20%	\$87.20
910-2005-111	Available for Basic, Pro and Assembly. License for COLLABORATE SPACE to connect with legacy SIP/H.323 systems.	\$659.00	20%	\$527.20
910-2007-010	Perpetual License includes 10 virtual meeting rooms with IM/presence and Channels. Each room supports up to 100 participants. Also includes 1 shared SIP/H.323 gateway licenses. Also includes management using administration/management portal and support & maintenance for one year.	\$9,899.00	20%	\$7,919.20
910-2007-009	Perpetual expansion license for existing Collaborate Space Gateway license: 1 concurrent Collaborate Space Gateway license for conference with SIP/H.323 addresses	\$2,749.00	20%	\$2,199.20

910-2007-005-10	Email and telephone support service. Includes software upgrades and releases	\$1,484.00	20%	\$1,187.20
910-2007-011	Single server - Standard single-server installation of Spontania Enterprise. If multiple servers are required for installation, this part number can be purchased for each server. If high availability option is required, simply add the server install for each primary server.	\$5,499.00	20%	\$4,399.20
910-2009-003	Perpetual license which includes 1 classroom which supports up to 150 students. This requires an existing Collaborate Space Enterprise license or a purchase of new Collaborate Space Enterprise licenses.	\$934.00	20%	\$747.20
910-2009-004	Perpetual expansion license for existing Colaborate Space Enterprise Classroom: Additional 100 students to existing classroom. This requires an existing Collaborate Space Enterprise license and a Collaborate Space Enterprise Classroom add on license.	\$934.00	20%	\$747.20
910-0100-001	VIEW Lite Encoder supports JPEG2000 codec standard, very low latency, high bandwidth, single HDMI AV input, resolution up to 4K30, 1080p60 resolution, 4:4:4/4:2:0 color space, with multi channel audio, loop-back HDMI output, IR, RS232, PoE, DC power. DC Power supply & Rack mount kit included.	\$934.00	20%	\$747.20
910-0100-002	VIEW Lite Decoder supports JPEG2000 codec standard, very low latency, high bandwidth, single HDMI AV output, resolution up to 4K30, 1080p60 resolution, 4:4:4/4:2:0 color space, with multi channel audio, IR, RS232, PoE, DC power. DC Power supply & Rack mount kit included.	\$934.00	20%	\$747.20
910-0100-003	VIEW Lite Controller to be used with VIEW Lite devices for control and configuration. DC Power supply & Rack mount kit included.	\$439.00	20%	\$351.20
910-0000-006	VIEW Pro Encoder E110 - Single HDMI AV inputs, 4:4:4/4:2:0 modes, Balanced audio input, Analog audio input, USB, RS232, IR, GPIO. StreamNet discovery & control supported. Power supply & Rack mount kit included.	\$3,299.00	20%	\$2,639.20
910-0001-001	VIEW Pro Decoder D110 - Single HDMI AV output, 4:4:4/4:2:0 modes, Balanced audio output, Analog audio output, USB, RS232, IR, GPIO. StreamNet discovery & control supported. Power supply & Wall mount kit included.	\$2,749.00	20%	\$2,199.20
910-0003-002	VIEW Pro Decoder D310 - Single HDMI AV output, 4:2:0 mode, S/PDIF audio output. StreamNet discovery & control supported. Power supply & VESA mount kit included. Software Licensing Features are not applicable to this Decoder.	\$934.00	20%	\$747.20
910-0002-002	Wall Mount Kit for VIEW Pro Encoder E120, Decoder D110	\$54.00	20%	\$43.20