

South Carolina Term Contract for Audio Enhancement Audio/Visual Equipment



Contract #4400026109

Encore Technology Group



Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
ST-XD-9025	XD Teacher Box with Teacher Pendant Microphone	\$417.24	15%	\$354.65
ST-XD-9060	XD Teacher Box with Teacher Pendant and Student Handheld Microphone	\$806.10	15%	\$685.19
ST-XD-9360	Mic360 Throwable Microphone Ball with XD Teacher Pendant Microphone	\$745.68	15%	\$633.83
ST-XD-0601	XD Receiver with 3' Cat6	\$764.15	15%	\$649.53
AM-3230	MS-600 Optimum Amplifier with Integrated XD Receiver (Requires PoE+)	\$3,270.99	15%	\$2,780.34
AM-3230.P	MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	\$3,329.99	15%	\$2,830.49
ST-AM-8005	MS-500 Optimum Amplifier (Requires PoE+)	\$2,162.29	15%	\$1,837.95
ST-AM-8005.P	MS-500 Optimum Amplifier with Programming (Requires PoE+)	\$2,221.29	15%	\$1,888.10
ST-XD-8005	MS-500 Optimum Amplifier with XD Receiver, In Wall Box Enclosure (Requires PoE+)	\$3,179.36	15%	\$2,702.46
ST-XD-8005.P	MS-500 Optimum Amplifier with XD Receiver, In Wall Box Enclosure with Programming (Requires PoE+)	\$3,238.36	15%	\$2,752.61
AM-3229	CA-70 Sentinel Amplifier with Integrated XD Receiver with Power Supply	\$1,235.67	15%	\$1,050.32
ST-AM-9001	CA-60A Sentinel Amplifier with Power Supply	\$476.04	15%	\$404.63

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ST-XD-9001	CA-60A Sentinel Amplifier with Power Supply, In Wall Box Enclosure	\$1,474.94	15%	\$1,253.70
ST-AM-9004	CA-30 Mini Amplifier with Power Supply	\$364.03	15%	\$309.43
XD-1301	BEAM (XD Microphone, Mount, and Power Supply not Included)	\$1,163.50	15%	\$988.98
XD-1302	Portable Mount with Power Supply for BEAM	\$199.19	15%	\$169.31
XD-1303	Wall Mount with Power Supply for BEAM	\$164.32	15%	\$139.67
AC-3076	Cart Mount with Power Supply for BEAM	\$555.28	15%	\$471.99
XD-1212	BEAM-Pro (XD Microphone and Mount not Included)	\$1,647.62	15%	\$1,400.48
AC-3008	Portable Mount for BEAM-Pro	\$418.57	15%	\$355.78
AC-3007	Wall Mount for BEAM-Pro	\$239.58	15%	\$203.64
AC-3006	Cart Mount for BEAM-Pro	\$272.09	15%	\$231.28
XD-1100	XD Solo (XD Microphone not Included)	\$2,068.01	15%	\$1,757.81
XD-1110	Companion Speaker for XD Solo	\$1,319.81	15%	\$1,121.84
PA-0016	Portable Mount for XD Solo	\$239.91	15%	\$203.92
AC-2005	Wall Mount for XD Solo, Set of 2, Black	\$241.55	15%	\$205.32
XD-0900	CLAUDIA, Classroom Media Station	\$1,142.02	15%	\$970.72
XD-0900.P	CLAUDIA, Classroom Media Station with Programming	\$1,201.02	15%	\$1,020.87
ST-SP-9102	CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 2	\$393.96	15%	\$334.87
ST-SP-0001	CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4	\$603.37	15%	\$512.86
ST-SP-0212	FS-22 Ceiling Speaker, 1x2 Tile Replacement, Plenum Rated, Set of 2	\$301.69	15%	\$256.44
ST-SP-0211	FS-22 Ceiling Speaker, 1x2 Tile Replacement, Plenum Rated, Set of 4	\$603.37	15%	\$512.86

ST-SP-0102	WS-09 Wall Speaker, Set of 2	\$308.10	15%	\$261.89
ST-SP-0100	WS-09 Wall Speaker, Set of 4	\$609.79	15%	\$518.32
ST-SP-1030	Ceiling Speaker, Pendant, Set of 4	\$1,643.20	15%	\$1,396.72
CK-4009	Wiring Bundle for MS-500 Optimum Amplifier	\$236.53	15%	\$201.05
CK-4010	Wiring Bundle for CA-30/60/70 Amplifiers	\$165.54	15%	\$140.71
CK-4011	Wiring Bundle for MS-600 Optimum Amplifier with Integrated XD Receiver	\$224.11	15%	\$190.49
AC-0004	18/2 Spooled Speaker Wire Plenum Rated Per Foot, White	\$1.12	15%	\$0.95
AC-1004	Power Supply 24V, 2.5A with Phoenix Connector	\$133.10	15%	\$113.14
AC-2032	Mic Holder for XD Student Handheld Microphone	\$70.99	15%	\$60.34
NE-1040	Tile Bridge for Amplifiers with Integrated XD Receiver	\$36.15	15%	\$30.73
NE-2035	PoE Injector (Requires PoE Amplifier or Network Interface)	\$126.31	15%	\$107.36
ST-XD-9050	XD Handheld Microphone Bundle for XD Teacher Box	\$388.85	15%	\$330.52
XD-5001	Battery, Li-ON Battery, 3.7V 700 mAh 2.6 Wh, for XD Mics	\$56.79	15%	\$48.27
EP-0020	EPIC Kiosk	\$2,717.69	15%	\$2,310.04
EP-0020.P	EPIC Kiosk with Programming	\$2,776.69	15%	\$2,360.19
PA-0095.P	EPIC Grandstream Enterprise Phone with Programming	\$282.44	15%	\$240.07
ST-EP-0001.P	EPIC Appliance 1U Rackmount with Programming	\$10,649.06	15%	\$9,051.70
EP-0105.P	CLAUDIA, EPIC Front Office Media Player with Programming (Requires AC Power)	\$1,201.02	15%	\$1,020.87
EP-0009	EPIC System Platform License	\$7,985.95	15%	\$6,788.06

EP-0010	SAFE System License (Requires EP-0009)	\$6,310.68	15%	\$5,364.08
EP-0022	EPIC System Intercom Paging & Bells License (Requires EP-0009)	\$2,307.05	15%	\$1,960.99
EP-0034	EPIC Phone Integration License	\$1,707.42	15%	\$1,451.31
PA-0011	2U Vented Utility Shelf for EPIC Appliance	\$133.10	15%	\$113.14
PA-0024	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	\$1,499.58	15%	\$1,274.64
PA-0045	UPS 425VA 6-Outlet 120V for EPIC Kiosk	\$175.70	15%	\$149.35
EP-0020.P	EPIC Kiosk with Programming	\$2,776.69	15%	\$2,360.19
EP-0023	EPIC District View Platform License	\$26,219.83	15%	\$22,286.86
EP-0036	InfoView Display Interface Adapter	\$484.74	15%	\$412.03
ST-EP-0128	InfoView Display Bundle with Wall Mount (Requires PoE+)	\$2,054.16	15%	\$1,746.04
ST-EP-0129	InfoView Wi-Fi Display Bundle with Wall Mount (Requires AC Power)	\$2,168.23	15%	\$1,843.00
ST-EP-0130	InfoView Basic Display Bundle with Wall Mount (Requires AC Power)	\$919.40	15%	\$781.49
ST-EP-0228	InfoView Display Bundle with Wall Mount, Set of 2 (Requires PoE+)	\$5,919.52	15%	\$5,031.59
ST-EP-0229	InfoView Wi-Fi Display Bundle with Wall Mount, Set of 2 (Require AC Power)	\$6,169.00	15%	\$5,243.65
ST-EP-0230	InfoView Basic Display Bundle with Wall Mount, Set of 2 (Requires AC Power)	\$3,642.89	15%	\$3,096.46
ST-EP-0328	InfoView Display Bundle with Ceiling Mount, Set of 2 (Requires PoE+)	\$6,112.84	15%	\$5,195.91
ST-EP-0329	InfoView Wi-Fi Display Bundle with Ceiling Mount, Set of 2 (Requires AC Power)	\$6,369.44	15%	\$5,414.02
ST-EP-0330	InfoView Basic Display Bundle with Ceiling Mount, Set of 2 (Requires AC Power)	\$3,843.32	15%	\$3,266.82

EP-0032	InfoView Visual Messaging and Clock License (Requires EP-0009)	\$4,921.38	15%	\$4,183.17
EP-0033	InfoView Digital Signage Yearly Campus Subscription (Requires EP-0032)	\$813.38	15%	\$691.37
EP-0037	InfoView Digital Signage 5 Year Campus Subscription (Requires EP-0032)	\$4,066.92	15%	\$3,456.88
SP-0300	70V Ceiling Speaker, Circle Cut In	\$197.18	15%	\$167.60
SP-0307	Pendant Shroud for use with SP-0300 70V Ceiling Speaker	\$159.72	15%	\$135.76
SP-1022	70V Wall Mount Speaker, White	\$163.26	15%	\$138.77
SP-1034	Blind Mount Speaker Enclosure 8", back box, 5" deep	\$90.50	15%	\$76.93
SP-1036	Low Profile Speaker	\$484.74	15%	\$412.03
SP-1042	Outdoor Stainless Steel Recessed Speaker Enclosure	\$235.42	15%	\$200.11
SP-1044	Outdoor Stainless Steel Enclosure, White	\$295.78	15%	\$251.41
SP-1045	Indoor Paging Horn with Grille, White	\$239.58	15%	\$203.64
SP-1046	Outdoor Paging Horn with Grille, White	\$280.40	15%	\$238.34
SP-1050	6.5" 2-Way High-Ceiling Loudspeaker	\$800.36	15%	\$680.31
SP-1074	70V Ceiling Blind Mount Speaker, White	\$138.42	15%	\$117.66
SP-1078	70V Indoor/Outdoor Adjustable Angle Horn Speaker	\$223.60	15%	\$190.06
SP-1086	70V/8 Ohm Pendant Speaker, White	\$410.80	15%	\$349.18
SP-1091	70V Outdoor Horn Speaker and Enclosure	\$394.37	15%	\$335.21
SP-1094	70V Indoor Fixed Angled Horn Speaker and Enclosure	\$362.03	15%	\$307.73
SP-1095	70V 2x2 Tile Replacement Speaker	\$277.00	15%	\$235.45
SP-1096	70V/8 Ohm Indoor/Outdoor Wall Speaker, Black	\$1,308.00	15%	\$1,111.80

PA-0235	Wire Guard Cage for WS-09 Wall Speaker, 12"x12"x12", White	\$205.40	15%	\$174.59
NE-0003	Wall Plate, WPA-03, Adjustable Audio Input/Output with Decora Plate	\$248.46	15%	\$211.19
NE-0015	WBA-601 Ambient Mic with Access Panel	\$174.75	15%	\$148.54
NE-0016	WBA-602 Call Button, Emergency Button, Ambient Mic with Access Panel	\$174.75	15%	\$148.54
NE-0017	WBA-604 Call Button, Ambient Mic with Access Panel	\$174.75	15%	\$148.54
NE-0018	WBA-605 Emergency Button, Ambient Mic with Access Panel	\$174.75	15%	\$148.54
PA-0215	Wall Plate, XD Linking Button with Decora Plate	\$164.09	15%	\$139.48
ST-PA-8010	Interactive Touch Controller Bundle	\$792.97	15%	\$674.02
ST-PA-8010.P	Interactive Touch Controller Bundle with Programming	\$851.97	15%	\$724.17
ST-PA-9003	AV Connect Bundle	\$1,915.24	15%	\$1,627.95
WP-0001	Wall Plate, WPA-701, Ambient Mic with Decora Plate	\$106.97	15%	\$90.92
WP-0002	Wall Plate, WPA-702, Call Button, Emergency Button, Ambient Mic with Decora Plate	\$106.97	15%	\$90.92
WP-0004	Wall Plate, WPA-704, Call Button, Ambient Mic with Decora Plate	\$106.97	15%	\$90.92
WP-0005	Wall Plate, WPA-705, Emergency Button, Ambient Mic with Decora Plate	\$106.97	15%	\$90.92
AC-0004	18/2 Spooled Speaker Wire Plenum Rated Per Foot, White	\$1.12	15%	\$0.95
AC-2083	Indoor Flush Mount Strobe, 2-Gang Wall Plate Style, Green	\$464.10	15%	\$394.49
AC-2113	Indoor Flush Mount Strobe, 2-Gang Wall Plate Style, Blue	\$464.10	15%	\$394.49
AC-2133	Indoor Flush Mount Strobe, 2-Gang Wall Plate Style, Amber	\$464.12	15%	\$394.50

AM-1001	EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK	\$1,064.79	15%	\$905.07
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK	\$890.88	15%	\$757.25
AM-1010	EPIC Common Zone Amplifier 1 X 120W 70V, 1U HALF-RACK	\$1,135.78	15%	\$965.41
AM-1011	EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK	\$1,561.70	15%	\$1,327.45
AM-1012	EPIC Common Zone Amplifier 1 X 300W 70V, 2U	\$1,659.00	15%	\$1,410.15
AM-1013	EPIC Common Zone Amplifier 2 X 300W 70V, 2U	\$2,054.00	15%	\$1,745.90
ST-AM-1025	EPIC Common Zone Amplifier 4 X 250W 70V - 1U	\$2,839.94	15%	\$2,413.95
AM-3244	MS-320 Network Interface for 2-Way Intercom (Requires PoE+)	\$1,151.12	15%	\$978.45
AM-3244.P	MS-320 Network Interface for 2-Way Intercom with Programming (Requires PoE+)	\$1,210.12	15%	\$1,028.60
AM-3245	MS-375 Network Interface for SAFE Alert Extender (Requires PoE+)	\$1,771.40	15%	\$1,505.69
AM-3245.P	MS-375 Network Interface for SAFE Alert Extender with Programming (Requires PoE+)	\$1,830.40	15%	\$1,555.84
EP-0105	CLAUDIA, EPIC Front Office Media Player (Requires AC Power)	\$1,142.02	15%	\$970.72
EP-0105.P	CLAUDIA, EPIC Front Office Media Player with Programming (Requires AC Power)	\$1,201.02	15%	\$1,020.87
EP-2011	EPIC Lockdown Button Bundle	\$314.01	15%	\$266.91
EP-2012	EPIC Lockdown Button Bundle includes MS-300 with Programming (Requires PoE+)	\$1,369.89	15%	\$1,164.41
PA-0024	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	\$1,499.58	15%	\$1,274.64
PA-0045	UPS 425VA 6-Outlet 120V for EPIC Kiosk	\$175.70	15%	\$149.35

PA-0086	Outdoor Enclosure for MS-375	\$423.30	15%	\$359.81
PA-0191	25/70V Volume Control	\$49.69	15%	\$42.24
ST-AC-2102.P	Indoor/Outdoor Multi-Color Strobe with Programming (Requires PoE)	\$1,460.98	15%	\$1,241.83
ST-AM-8003	MS-300 Network Interface (Requires PoE)	\$996.88	15%	\$847.35
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	\$1,055.88	15%	\$897.50
ST-EP-0001	EPIC Appliance 1U Rackmount	\$7,424.86	15%	\$6,311.13
ST-EP-0001.P	EPIC Appliance 1U Rackmount with Programming	\$10,649.06	15%	\$9,051.70
EP-0020.P	EPIC Kiosk with Programming	\$2,776.69	15%	\$2,360.19
ST-EP-0001.P	EPIC Appliance 1U Rackmount with Programming	\$10,649.06	15%	\$9,051.70
EP-0009	EPIC System Platform License	\$7,985.95	15%	\$6,788.06
EP-0010	SAFE System License (Requires EP-0009)	\$6,310.68	15%	\$5,364.08
PA-0011	2U Vented Utility Shelf for EPIC Appliance	\$133.10	15%	\$113.14
PA-0024	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	\$1,499.58	15%	\$1,274.64
PA-0045	UPS 425VA 6-Outlet 120V for EPIC Kiosk	\$175.70	15%	\$149.35
XD-0775	SAFE Alert Duress Transmitter	\$200.00	15%	\$170.00
ST-EP-0001.P	EPIC Appliance 1U Rackmount with Programming	\$10,649.06	15%	\$9,051.70
EP-0009	EPIC System Platform License	\$7,985.95	15%	\$6,788.06
PA-0011	2U Vented Utility Shelf for EPIC Appliance	\$133.10	15%	\$113.14
PA-0024	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	\$1,499.58	15%	\$1,274.64
NE-3000	VIEWpath System License (Requires EP-0009)	\$6,312.10	15%	\$5,365.29

NE-3012	VIEWpath Yearly Per District Subscription (Requires NE-3000)	\$12,911.25	15%	\$10,974.56
NE-1052	Tile Bridge for EduCam PTZ-C/EduCam360-C	\$39.04	15%	\$33.18
NE-1053	Wall Mount for EduCamPTZ-C	\$195.21	15%	\$165.93
ST-NE-1050	EduCamPTZ-C Bundle (Requires PoE)	\$1,700.27	15%	\$1,445.23
ST-NE-1050.P	EduCamPTZ-C Bundle with Programming (Requires PoE)	\$1,759.27	15%	\$1,495.38
ST-NE-1051	EduCam360-C Bundle (Requires PoE)	\$2,236.21	15%	\$1,900.78
ST-NE-1051.P	EduCam360-C Bundle with Programming (Requires PoE)	\$2,295.21	15%	\$1,950.93
ST-NE-9103	Pendant Mount Bundle for EduCamPTZ-C/EduCam360-C	\$283.39	15%	\$240.88
EP-0009	EPIC System Platform License	\$7,985.95	15%	\$6,788.06
EP-0010	SAFE System License (Requires EP-0009)	\$6,310.68	15%	\$5,364.08
EP-0022	EPIC System Intercom Paging & Bells License (Requires EP-0009)	\$2,307.05	15%	\$1,960.99
EP-0023	EPIC District View Platform License	\$26,219.83	15%	\$22,286.86
EP-0034	EPIC Phone Integration License	\$1,707.42	15%	\$1,451.31
EP-0032	InfoView Visual Messaging and Clock License (Requires EP-0009)	\$4,921.38	15%	\$4,183.17
EP-0033	InfoView Digital Signage Yearly Campus Subscription (Requires EP-0032)	\$813.38	15%	\$691.37
EP-0037	InfoView Digital Signage 5 Year Campus Subscription (Requires EP-0032)	\$4,066.92	15%	\$3,456.88
NE-3000	VIEWpath System License (Requires EP-0009)	\$6,312.10	15%	\$5,365.29
NE-3007	VIEWpath Yearly Per User Subscription (Requires NE-3012, 76+ users)	\$159.00	15%	\$135.15
NE-3012	VIEWpath Yearly Per District Subscription (Requires NE-3000)	\$12,911.25	15%	\$10,974.56

NE-3013	VIEWpath Yearly Per User Subscription (Requires NE-3000, 1-75 users)	\$332.00	15%	\$282.20
EP-0035	EPIC Administrator Training	\$834.00	15%	\$708.90
SE-0007	Professional Development	\$2,500.00	15%	\$2,125.00
SE-0010	Professional Development Planning Services	\$1,659.00	15%	\$1,410.15
SE-0060	Initial Professional Development	\$5,010.00	15%	\$4,258.50
SE-0068	Virtual Professional Development	\$2,500.00	15%	\$2,125.00
SE-0074	Construction - Owner Training	\$2,500.00	15%	\$2,125.00
EP-0017	Technical Certification Training	\$835.00	15%	\$709.75
EP-0019	EPIC Experience Training	\$9,000.00	15%	\$7,650.00