

South Carolina Term Contract for Audio Enhancement Audio/Visual Equipment

Contract #4400026109

Encore Technology Group



Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
AM-8003	MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT)	\$798.00	15%	\$678.30
AM-8003	MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT)	\$28.00	15%	\$23.80
AM-0301	MS-300 Network Interface	\$770.00	15%	\$654.50
AM-8005	MS-500 - Amplifier + Cat 6 Patch Cable (KIT)	\$1,778.00	15%	\$1,511.30
AM-8005	MS-500 - Amplifier + Cat 6 Patch Cable (KIT)	\$11.20	15%	\$9.52
AM-0500	MS-500 POE Network Classroom Amplifier	\$1,766.80	15%	\$1,501.78
AM-8007	MS-300 2-Way Intercom System (1 Per Room)	\$1,192.80	15%	\$1,013.88
AM-8007	MS-300 2-Way Intercom System (1 Per Room)	\$19.60	15%	\$16.66
SP-9102	CS-12 (2) Ceiling Speaker Kit	\$282.80	15%	\$240.38
NE-0006	Wall Plate, WPA-501, Ambient Mic, w/Decora Plate - Purple CAT6 Needs to be quoted separately	\$77.00	15%	\$65.45
AC-0116	35' Cat6, Plenum Rated - Purple	\$35.00	15%	\$29.75
AM-0301	MS-300 Network Interface	\$770.00	15%	\$654.50
AC-2058	6' 3.5 Male to 2 RCA Male Y Adapter	\$ 8.40	15%	\$7.14
EP-8001	EPIC Head End System	\$21,416.16	15%	\$18,203.74
EP-8003	EPIC Head End Appliance Only Kit	\$5,119.16	15%	\$4,351.29
EP-8004	EPIC SAFE Only Head End System (No Boom Mic)	\$18,867.36	15%	\$16,037.26
EP-8005	District View Head End System	\$27,812.16	15%	\$23,640.34
EP-0023	EPIC District View Software License	\$20,579.10	15%	\$17,492.24
EP-0001	1U Rackmount Appliance for EPIC System	\$5,050.00	15%	\$4,292.50
AC-0112	5' Cat6, Non-Plenum - Blue	\$19.60	15%	\$16.66
AC-2071	M5 screw & nut for appliance rack	\$ 8.96	15%	\$7.62

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
EP-0020	EPIC Monitor/Kiosk Combo	\$2,154.50	15%	\$1,831.33
NE-8001	NVR System for Continuous Recording (NVR-8000) 8 HDD - 32 Ca	\$12,701.50	15%	\$10,796.28
NE-8001	NVR System for Continuous Recording (NVR-8000) 8 HDD - 32 Ca	\$157.50	15%	\$133.88
NE-2012	Audio Enhancement NVR - 8 HDD - 32 Camera NVR (Use Kit NE-8	\$7,840.00	15%	\$6,664.00
NE-2003	6TB Surveillance Hard Drive	\$4,704.00	15%	\$3,998.40
NE-8002	NVR System for Continuous Recording (NVR-4000) 4 HDD - 16 Ca	\$6,429.50	15%	\$5,465.08
NE-8002	NVR System for Continuous Recording (NVR-4000) 4 HDD - 16 Ca	\$157.50	15%	\$133.88
NE-2002	NVR - 4 HDD - 16 Camera	\$3,920.00	15%	\$3,332.00
NE-2003	6TB Surveillance Hard Drive	\$2,352.00	15%	\$1,999.20
NE-8101	EduCamPTZ PoE Classroom Camera System	\$1,393.20	15%	\$1,184.22
NE-8101	EduCamPTZ PoE Classroom Camera System	\$88.26	15%	\$75.02
NE-1009	4 Megapixel EduCamPTZ IP Camera With Mechanical PTZ and Opti	\$1,304.94	15%	\$1,109.20
NE-8151	VIEWpath Blend Classroom Audio & Camera System	\$3,050.00	15%	\$2,592.50
NE-8151	VIEWpath Blend Classroom Audio & Camera System	\$387.64	15%	\$329.49
XD-1213	BEAM-Pro Classroom Audio Bar System, Vertical Mount, w/Teach	\$1,218.36	15%	\$1,035.61
NE-1038	VIEWpath Blend Floor Mount & Adjustable Height Stand Assembl	\$256.98	15%	\$218.43
NE-1039	VIEWpath Blend Camera and Camera Mount Assembly	\$1,027.66	15%	\$873.51
AC-3052	VIEWpath Blend Safety Cable Kit	\$ 9.94	15%	\$8.45
NE-1043	Stand Legs Assembly w/ Elephant Feet	\$149.42	15%	\$127.01
NE-9054	VIEWpath E3 Head End (1 per Campus Required)	\$17,098.16	15%	\$14,533.44
NE-9054	VIEWpath E3 Head End (1 per Campus Required)	\$2,498.16	15%	\$2,123.44

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
EP-0001	1U Rackmount Appliance for EPIC System	\$5,050.00	15%	\$4,292.50
EP-0016	VIEWpath E3 Upgrade to EPIC Appliance	\$3,250.00	15%	\$2,762.50
EP-0009	EPIC System Platform License	\$6,300.00	15%	\$5,355.00
NE-9100	EduCam360 POE Classroom Camera System	\$2,385.20	15%	\$2,027.42
NE-9100	EduCam360 POE Classroom Camera System	\$87.40	15%	\$74.29
NE-1001	12 Megapixel Fisheye Camera with Rolling Lens, EduCam360-B	\$2,297.80	15%	\$1,953.13
PA-8010	ITC-1 Touch Wall Control Kit	\$692.70	15%	\$588.80
PA-8010	ITC-1 Touch Wall Control Kit	\$112.70	15%	\$95.80
PA-0074	Wall Plate AE AV Touch Wall Control	\$580.00	15%	\$493.00
SP-9104	CS-12 (4) Ceiling Speaker Kit	\$492.80	15%	\$418.88
XD-9001	XD Receiver w 3' cat6 kit	\$558.60	15%	\$474.81
AM-9004	CA-30 Amplifier & Power Supply Only (KIT)	\$284.20	15%	\$241.57
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
SP-9104	CS-12 (4) Ceiling Speaker Kit	\$492.80	15%	\$418.88
XD-9001	XD Receiver w 3' cat6 kit	\$558.60	15%	\$474.81
AM-9001	CA-60A - Amplifier, Power Supply, & Power Cable with Spade L	\$432.60	15%	\$367.71
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
SP-9104	CS-12 (4) Ceiling Speaker Kit	\$492.80	15%	\$418.88
XD-9001	XD Receiver w 3' cat6 kit	\$558.60	15%	\$474.81
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
AC-0202	35' 3.5 Male to 3.5 Male Plenum Rated - Shielded - Low Profi	\$36.40	15%	\$30.94
AM-0500	MS-500 POE Network Classroom Amplifier	\$1,766.80	15%	\$1,501.78
AC-0014	22/2 Plenum Shielded Stranded Cable	\$26.70	15%	\$22.70
AC-0125	3' Cat6, Plenum Rated - Grey	\$11.20	15%	\$9.52
NE-0007	Wall Plate, WPA-502, PTT & Emergency Buttons w/ Ambient Mic,	\$77.00	15%	\$65.45
AC-0115	50' Cat6, Plenum Rated - Purple	\$46.20	15%	\$39.27

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
XD-9001	XD Receiver w 3' cat6 kit	\$558.60	15%	\$474.81
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
XD-9001	XD Receiver w 3' cat6 kit	\$558.60	15%	\$474.81
AC-2067	Sensor, Hydra II Adapter	\$154.00	15%	\$130.90
AC-2059	1' RJ45 to 3.5MM M/M For Hydra II	\$ 8.70	15%	\$7.40
AC-1001	Power Supply, 24V, 2.5A	\$105.00	15%	\$89.25
AC-2041	2 RCA M 3.5mm/Stereo F Y adapter	\$ 9.80	15%	\$8.33
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
XD-8100	XD Solo System	\$2,378.24	15%	\$2,021.50
XD-1100	XDSolo kit	\$2,086.00	15%	\$1,773.10
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
XD-8101	XD Solo System With Companion Spkr	\$3,211.94	15%	\$2,730.15
XD-1100	XDSolo kit	\$2,086.00	15%	\$1,773.10
XD-1110	XDSolo v2, Portable Companion Speaker w/ 50ft Rt Angle 3.5	\$798.00	15%	\$678.30
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
AC-2061	50' 3.5M/3.5M Right Angle Shielded	\$35.70	15%	\$30.35
XD-9002	BEAM-Pro - CART Mount (KIT)	\$1,305.36	15%	\$1,109.56
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
XD-9003	BEAM-Pro - WALL Mount (KIT)	\$1,408.73	15%	\$1,197.42
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
XD-9004	BEAM-Pro - Vertical Stand (KIT)	\$1,477.36	15%	\$1,255.76
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
XD-1301	BEAM, Classroom Audio System - White - W/ Power Base	\$1,078.36	15%	\$916.61
AC-9001	Enclosed Wall Mount Box KIT	\$195.00	15%	\$165.75
AC-9002	Enclosed Wall Box w/ Decora Cutout Kit	\$195.00	15%	\$165.75
AC-9003	Multiple LED Strobe Adapter for MS-500	\$438.13	15%	\$372.41

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AM-9001	CA-60A - Amplifier, Power Supply, & Power Cable with Spade L	\$432.60	15%	\$367.71
AM-9004	CA-30 Amplifier & Power Supply Only (KIT)	\$284.20	15%	\$241.57
EP-9005	EPIC System Virtual Head End Includes EPIC Console & Licensing - No Appliance (KIT)	\$16,291.00	15%	\$13,847.35
IR-9025	Microphone Micro Teardrop Kit	\$314.64	15%	\$267.44
NE-8102	EduCamPTZ-B PoE Classroom Camera System	\$1,673.00	15%	\$1,422.05
NE-9055	VIEWpath E3 Headend Virtual Serv (1 p/c)	\$8,750.00	15%	\$7,437.50
NE-9056	VIEWpath My Wrkshp-1 yr Lic / User (KIT)	\$209.00	15%	\$177.65
NE-9103	Pendant Mount Kit for EduCamPTZ-B POE	\$191.10	15%	\$162.44
PA-9001	AV Connect System	\$1,831.34	15%	\$1,556.64
PA-9002	Barix Barionet: 50 Input/output Module	\$523.20	15%	\$444.72
SP-9101	CS-12 (1) Ceiling Speaker Kit	\$137.20	15%	\$116.62
SP-9102	CS-12 (2) Ceiling Speaker Kit	\$282.80	15%	\$240.38
SP-9104	CS-12 (4) Ceiling Speaker Kit	\$492.80	15%	\$418.88
SP-9151	WS-09 (1) Wall Speaker Kit	\$137.20	15%	\$116.62
SP-9152	WS-09 (2) Wall Speaker Kit	\$282.80	15%	\$240.38
SP-9154	WS-09 (4) Wall Speaker Kit	\$492.80	15%	\$418.88
SP-9201	FS-17 (1) Flat Panel Speaker Kit	\$148.40	15%	\$126.14
SP-9202	FS-17 (2) Flat Panel Speaker Kit	\$305.20	15%	\$259.42
SP-9204	FS-17 (4) Flat Panel Speaker Kit	\$537.60	15%	\$456.96
XD-9001	XD Receiver w 3' cat6 kit	\$558.60	15%	\$474.81
XD-9002	BEAM-Pro - CART Mount (KIT)	\$1,305.36	15%	\$1,109.56
XD-9003	BEAM-Pro - WALL Mount (KIT)	\$1,408.73	15%	\$1,197.42
XD-9004	BEAM-Pro - Vertical Stand (KIT)	\$1,477.36	15%	\$1,255.76
XD-9025	Microphone XD Teardrop Mic Kit	\$314.64	15%	\$267.44
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$248.40
XD-9051	XD Handheld Media Mic for use with Display on Cart Kit with	\$379.04	15%	\$322.18
XD-9360	Mic360 Throwable XD Mic Kit	\$584.64	15%	\$496.94
AC-0002	75' Speaker Wire Plenum Rated	\$40.60	15%	\$34.51
AC-0003	50' Speaker Wire Plenum Rated	\$32.20	15%	\$27.37
AC-0014	22/2 Plenum Shielded Stranded Cable	\$ 0.89	15%	\$0.76

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
AC-0019	50' Coax Plenum Rated w/F Connectors	\$89.00	15%	\$75.65
AC-0022	22/2 Non-Plenum Shielded Stranded Cable	\$ 0.35	15%	\$0.30
AC-0026	Speaker Wire, 18/2, Black Plenum Rated	\$ 0.89	15%	\$0.76
AC-0101	1' Cat6, Plenum Rated - Black	\$ 9.80	15%	\$8.33
AC-0102	3' Cat6, Plenum Rated - Black	\$12.60	15%	\$10.71
AC-0103	7' Cat6, Plenum Rated - Black	\$19.60	15%	\$16.66
AC-0104	10' Cat6, Plenum Rated - Black	\$17.50	15%	\$14.88
AC-0105	20' Cat6, Plenum Rated - Black	\$89.00	15%	\$75.65
AC-0106	50' Cat6, Plenum Rated - Black	\$63.00	15%	\$53.55
AC-0108	50' Cat6 Shielded Plenum Rated	\$131.00	15%	\$111.35
AC-0112	5' Cat6, Non-Plenum - Blue	\$ 9.80	15%	\$8.33
AC-0114	1' Cat6, Non-Plenum - Black	\$ 8.40	15%	\$7.14
AC-0115	50' Cat6, Plenum Rated - Purple	\$46.20	15%	\$39.27
AC-0116	35' Cat6, Plenum Rated - Purple	\$35.00	15%	\$29.75
AC-0117	15' Cat6, Plenum Rated - Purple	\$21.00	15%	\$17.85
AC-0118	1.5' Cat6, Plenum Rated - Purple	\$11.20	15%	\$9.52
AC-0119	100' Cat6, Plenum Rated - Purple	\$82.60	15%	\$70.21
AC-0121	50' Cat6, Plenum Rated - Yellow	\$49.00	15%	\$41.65
AC-0122	50' Cat6, Plenum Rated - Green	\$49.00	15%	\$41.65
AC-0123	50' Cat6, Plenum Rated - Orange	\$49.00	15%	\$41.65
AC-0124	50' Cat6, Plenum Rated - White	\$49.00	15%	\$41.65
AC-0125	3' Cat6, Plenum Rated - Grey	\$11.20	15%	\$9.52
AC-0200	50' 3.5 Male to 3.5 Male Plenum Rated - Shielded	\$58.00	15%	\$49.30
AC-0201	3' 3.5 Male to 3.5 Male Plenum Rated - Shielded	\$ 8.40	15%	\$7.14
AC-0202	35' 3.5 Male to 3.5 Male Plenum Rated - Shielded - Low Profi	\$36.40	15%	\$30.94
AC-1001	Power Supply, 24V, 2.5A	\$105.00	15%	\$89.25
AC-1002	Power Supply, Wall Mount 24VDC 2A	\$110.60	15%	\$94.01
AC-1003	15', Plenum Power cable	\$19.60	15%	\$16.66
AC-2012	6' High Speed HDMI 28AWG w/ Ferrite Bead	\$ 9.80	15%	\$8.33
AC-2018	DB9 female to Terminal Block Connector	\$32.20	15%	\$27.37
AC-2019	3' USB 2.0 A Male/B Male, Black	\$ 3.64	15%	\$3.09
AC-2020	3' High Speed HDMI Cable, 4k, CL2	\$18.20	15%	\$15.47

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
AC-2032	Mic Holder for Handheld (SHH-14) Mic	\$56.00	15%	\$47.60
AC-2041	2 RCA M 3.5mm/Stereo F Y adapter	\$ 9.80	15%	\$8.33
AC-2058	6' 3.5 Male to 2 RCA Male Y Adapter	\$ 8.40	15%	\$7.14
AC-2059	1' RJ45 to 3.5MM M/M For Hydra II	\$ 8.70	15%	\$7.40
AC-2061	50' 3.5M/3.5M Right Angle Shielded	\$35.70	15%	\$30.35
AC-2067	Sensor, Hydra II Adapter	\$154.00	15%	\$130.90
AC-2071	M5 screw & nut for appliance rack	\$ 1.12	15%	\$0.95
AC-2072	1' Velcro tie Hook & Loop Blk 50lb max	\$ 3.50	15%	\$2.98
AC-2082	Wall Box Enclosure XD w/ Decora Cutout, Lock, & Latch	\$195.00	15%	\$165.75
AC-2103	Dolphin Super B Connector	\$ 0.17	15%	\$0.14
AC-2104	EduCamPTZ Audio Wiring Instructions	\$ 0.35	15%	\$0.30
AC-3000	Non-Metallic Classroom Enclosure w/ Keyed Lock and latch	\$195.00	15%	\$165.75
AC-3001	Keyed Lock for AE Wall Box	\$40.60	15%	\$34.51
AC-3003	Install screws XD Rec & Amp	\$ 0.20	15%	\$0.17
AC-3006	Cart Mount Bracket for BEAM-Pro	\$87.00	15%	\$73.95
AC-3007	Wall Mount Bracket for BEAM-Pro	\$189.00	15%	\$160.65
AC-3008	BEAM-Pro Vertical Stand	\$259.00	15%	\$220.15
AC-3013	Polyester Felt Tape	\$ 1.37	15%	\$1.16
AC-3052	VIEWpath Blend Safety Cable Kit	\$ 9.94	15%	\$8.45
AM-0102	CA-60A Classroom Amplifier	\$266.00	15%	\$226.10
AM-0203	CA-30A Classroom Amplifier	\$154.00	15%	\$130.90
AM-0301	MS-300 Network Interface	\$770.00	15%	\$654.50
AM-0500	MS-500 POE Network Classroom Amplifier	\$1,766.80	15%	\$1,501.78
AM-1001	EPIC Common Zone Amplifier 2 X 80W 70/100V, 1U HALF-RACK	\$840.00	15%	\$714.00
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70/100V, 1U HALF-RACK	\$703.00	15%	\$597.55
AM-1010	EPIC Common Zone Amplifier 1 X 120W 70/100V, 1U HALF-RACK	\$896.00	15%	\$761.60
AM-1011	EPIC Common Zone Amplifier 2 X 120W 70/100V, 1U HALF-RACK	\$1,232.00	15%	\$1,047.20
AM-1012	EPIC Common Zone Amplifier 1 X 300W 70/100V, 2U	\$1,078.00	15%	\$916.30

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
AM-1013	EPIC Common Zone Amplifier 2 X 300W 70/100V, 2U	\$1,330.00	15%	\$1,130.50
AM-1025	EPIC Common Zone Amp 4 X 250W 70V - 1U	\$2,480.00	15%	\$2,108.00
EP-0001	1U Rackmount Appliance for EPIC System	\$5,050.00	15%	\$4,292.50
EP-0005	Remote Support Windows License	\$387.50	15%	\$329.38
EP-0006	EPIC Admin Manual and User Guides	\$37.00	15%	\$31.45
EP-0009	EPIC System Platform License	\$6,300.00	15%	\$5,355.00
EP-0010	SAFE System License (Requires EPIC System Platform License)	\$4,980.00	15%	\$4,233.00
EP-0016	VIEWpath E3 Upgrade to EPIC Appliance	\$3,250.00	15%	\$2,762.50
EP-0020	EPIC Monitor/Kiosk Combo	\$2,154.50	15%	\$1,831.33
EP-0022	EPIC System - IPB License	\$1,739.00	15%	\$1,478.15
EP-0023	EPIC District View Software License	\$20,579.10	15%	\$17,492.24
EP-0027	EPIC Monitor/Kiosk Wall Bracket	\$54.25	15%	\$46.11
EP-0100	EPIC Visual Messaging & IP Clock w/Flashers, Small, 18" long	\$1,490.00	15%	\$1,266.50
EP-0101	EPIC Visual Messaging & IP Clock w/Flashers, Large, 28" long	\$1,850.00	15%	\$1,572.50
EP-0102	EPIC Visual Messaging & IP Clock Double Sided w/Universal Mo	\$2,810.00	15%	\$2,388.50
EP-0103	EPIC Visual Messaging & Large IP Signboard, Large, 52" long,	\$2,650.00	15%	\$2,252.50
EP-0105	CLAUDIA - EPIC Front Office Media Player - Includes 7" Touch	\$693.00	15%	\$589.05
IN-0006	Decora Double Gang Wall Plate-White	\$ 8.40	15%	\$ 7.14
IN-0015	Low Voltage Mounting Bracket/Double Gang Cut In Box	\$10.50	15%	\$ 8.93
IR-0701	Infrared Teardrop, MTD-09, SAFE Enabled - NBL	\$241.00	15%	\$204.85
IR-5001	NiMH, Rechargeable AA Battery	\$11.20	15%	\$ 9.52
IR-5011	Charger, Microphone, AEBC-16	\$62.44	15%	\$53.07
NE-0003	Wall Plate, CA-30, WPA-03	\$196.00	15%	\$166.60
NE-0006	Wall Plate, WPA-501, Ambient Mic, w/Decora Plate - Purple CA	\$77.00	15%	\$65.45

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
NE-0007	Wall Plate, WPA-502, PTT & Emergency Buttons w/ Ambient Mic,	\$77.00	15%	\$65.45
NE-0008	Wall Plate, WPA-504, PTT Button w/ Ambient Mic, Decora Plate	\$77.00	15%	\$65.45
NE-0009	Wall Plate, WPA-505, Emergency Button w/ Ambient Mic, Decora	\$77.00	15%	\$65.45
NE-0011	Wall Plate, Intercom Ambient Mic with Single Call Button, WP	\$117.00	15%	\$99.45
NE-1001	12 Megapixel Fisheye Camera with Rolling Lens, EduCam360-B	\$2,297.80	15%	\$1,953.13
NE-1002	Tile Bridge, EduCam360	\$32.00	15%	\$27.20
NE-1003	MicroSD Card for EduCam360	\$125.00	15%	\$106.25
NE-1009	4 Megapixel EduCamPTZ IP Camera With Mechanical PTZ and Opti	\$1,304.94	15%	\$1,109.20
NE-1034	Tile Bridge, EduCam360PTZ	\$29.40	15%	\$24.99
NE-1038	VIEWpath Blend Floor Mount & Adjustable Height Stand Assembl	\$256.98	15%	\$218.43
NE-1039	VIEWpath Blend Camera and Camera Mount Assembly	\$1,027.66	15%	\$873.51
NE-1043	Stand Legs Assembly w/ Elephant Feet	\$149.42	15%	\$127.01
NE-1053	EducamPTZ-B Wall Mount	\$154.00	15%	\$130.90
NE-2002	NVR - 4 HDD - 16 Camera	\$3,920.00	15%	\$3,332.00
NE-2003	6TB Surveillance Hard Drive	\$588.00	15%	\$499.80
NE-2011	NVR Manual	\$35.00	15%	\$29.75
NE-2012	Audio Enhancement NVR - 8 HDD - 32 Camera NVR (Use Kit NE-8	\$7,840.00	15%	\$6,664.00
NE-3000	VIEWpath E3 - Appliance Head End License	\$2,100.00	15%	\$1,785.00
NE-3001	VIEWpath E3 License - 1 Year License - 1 Per User Required	\$259.00	15%	\$220.15
NE-3007	VIEWpath My Workshop - 1 yr Lic Per Use	\$209.00	15%	\$177.65
PA-0011	2U Utility Shelf, 15" deep, with elongated vent holes	\$105.00	15%	\$89.25
PA-0041	Barix Barionet 50 Input/Output Module	\$393.00	15%	\$334.05
PA-0044	Smart-UPS C Rackmount 2U, 1500VA LCD 120V Backup	\$1,472.50	15%	\$1,251.63

Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
PA-0055	Line-Level Audio Controlled Relay	\$364.00	15%	\$309.40
PA-0074	Wall Plate AE AV Touch Wall Control	\$580.00	15%	\$493.00
PA-0076	Transmitter/Wall Plate	\$820.00	15%	\$697.00
PA-0079	Receiver - HDMI, VGA + Stereo Audio, USB & ARC to HDMI HDBas	\$820.00	15%	\$697.00
PA-0141	APC Smart-UPS X 3000VA Rack/Tower LCD 100-127V - 3000 VA/270	\$2,830.00	15%	\$2,405.50
PA-0152	XDSolo Speaker Stand	\$67.20	15%	\$57.12
PA-0171	6U Portable Rack	\$597.00	15%	\$507.45
PA-0191	EPIC-VC70v 70 Volt Volume Control (25 Watt)	\$39.20	15%	\$33.32
SP-0001	CS-12, Ceiling Speaker, Plenum Rated Back Can w/ Tile Bridge	\$105.00	15%	\$89.25
SP-0100	Speaker, Wall, WS-09	\$105.00	15%	\$89.25
SP-0200	Integrated Flat Panel spkr, Plenum Rated Back Can	\$116.20	15%	\$98.77
SP-0300	Ceiling w/70V/100V Transformer, Plenum Rated Back Can	\$133.40	15%	\$113.39
SP-0305	Tile Bridge, CS-70V Ceiling Speaker w/70V/100V Transformer	\$14.00	15%	\$11.90
SP-0307	Pendant Shroud Ring for SP-0300 AE 70 Volt Ceiling Speaker	\$91.00	15%	\$77.35
SP-1034	Blind Mount Speaker Enclosure 8", back box, 5" deep	\$71.40	15%	\$60.69
XD-0601	Sensor, AE Logo, XD Receiver, SRC14	\$546.00	15%	\$464.10
XD-0701	Mic, AE, XD Teardrop, STD14	\$241.00	15%	\$204.85
XD-0801	Mic, XD Handheld, SHH14	\$241.00	15%	\$204.85
XD-0900	CLAUDIA - Classroom Media Station - Includes 7" Touch Screen	\$693.00	15%	\$589.05
XD-1100	XDSolo kit	\$2,086.00	15%	\$1,773.10
XD-1103	Speaker, XDSolo v2, Portable	\$2,086.00	15%	\$1,773.10
XD-1110	XDSolo v2, Portable Companion Speaker w/ 50ft Rt Angle 3.5	\$798.00	15%	\$678.30
XD-1212	BEAM-Pro Classroom Audio Bar	\$1,218.36	15%	\$1,035.61
XD-1213	XD BEAM-Pro Vertical Mount System	\$1,218.36	15%	\$1,035.61



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Manufacturer Part #	Product Description	MSRP	AV Discount	AV Price
XD-1301	BEAM, Classroom Audio System - White - W/ Power Base	\$1,078.36	15%	\$916.61
XD-1401	Mic360 w/ Auto Mute XD Throwable Microphone Ball Mic Not Inc	\$270.00	15%	\$229.50
XD-5001	Battery Li-ON Battery Pack, 3.7V 700 mAh 2.6 Wh for XD Mics	\$44.80	15%	\$38.08
XD-5011	Charger, Dual USB Wall Mount Charger Block, for XD Mics	\$22.40	15%	\$19.04
XD-5021	6' USB 2.0 A Male to Micro-USB B Male	\$ 6.44	15%	\$5.47